# wagamama

**Mabel Mezzco Limited** 

Interim report as at and for the 40-week period to February 03, 2019

# Third Quarter 2019 highlights

#### Financial highlights

- Turnover<sup>1</sup> increased 13.2% to £81.6 million in Q3 2018/19 with 9.1% UK like for like sales growth and 10.0% US like for like sales growth.
- Adjusted EBITDA up 11.9% in Q3 2018/19 to £12.9 million from £11.5 million in Q3 2017/18.
- 8.7% UK outperformance of the market in Q3 2018/19 and traded ahead of the competition consistently for almost 5 years (251 weeks).

#### **Operational highlights**

- Investment in our people, product and property continuing to drive key metrics, including top ranking against our competitors for net promoter score (NPS), low team turnover and delivering double digit adjusted EBITDA growth.
- One new US restaurant opened in early Q4 (Murray Hill, New York City).
- 6 refurbishments have been completed in Q3, bringing Kaizen design and new covers where possible to the existing estate.
- One new franchise restaurant opened in Paris in early Q4, the first opening in France.
- Successful tender for Manchester Airport location.

# YTD Q3 2019 highlights

#### **Financial highlights**

- Turnover<sup>1</sup> increased 13.5% to £260.5 million in YTD Q3 2018/19 with the continued expansion of our restaurants in the UK (6 new openings in YTD Q3 2018/19) and 9.7% UK like for like sales growth.
- Adjusted EBITDA up 10.5% in YTD Q3 2018/19 to £38.7 million from £35.1 million in YTD Q3 2017/18.

#### **Operational highlights**

- Five new UK restaurants opened in YTD Q3 2018/19 Liverpool New Mersey, Rushden Lakes, Chelmsford, East Midlands Designer Outlet and Gloucester Quays together with our first delivery kitchen.
- 20 refurbishments have been completed, bringing Kaizen design and new covers where possible to the existing estate.
- New franchise restaurants opened in Qatar, Norway, Italy, UAE and Spain.

#### Emma Woods, CEO, commented

The latest wagamama results show the business momentum remains robust and we are continuing to grow strongly.

It reflects our relentless commitment to building a brand with purpose, which cares deeply for its teams and its guests and focuses on anticipating their needs.

# **Results of operations**

#### Third Quarter 2018/19 compared with Third Quarter 2017/18

#### Turnover

Turnover increased 13.2% to £81.6 million in Q3 2018/19 from £72.1 million in Q3 2017/18. A geographic and business line analysis of our turnover follows:

£ million	Q3 2018/19	Q3 2017/18	% change
Company-operated UK	77.9	68.8	13.2%
Company-operated US	2.9	2.6	11.5%
Franchise	0.8	0.7	14.2%
Total	81.6	72.1	13.2%

#### Company-operated restaurants

Turnover in our restaurant business in the United Kingdom increased 13.2% to £77.9 million in Q3 2018/19 from £68.8 million in Q3 2017/18. This was due to 9.1% like for like sales growth and an increase in the number of sites from 129 open at the end of Q3 2017/18 to 135 open at the end of Q3 2018/19.

Turnover in our restaurant business in the United States increased 11.5% (7.0% in USD terms) to  $\pounds$ 2.9 million (\$3.8 million) in Q3 2018/19 from  $\pounds$ 2.6 million (\$3.5 million) in Q3 2017/18, reflecting growth in like-for-like sales.

#### International franchised restaurants

Turnover from our international franchised restaurants increased 14.2% to £0.8 million in Q3 2018/19 from £0.7 million in Q3 2017/18.

#### Cost of sales

Gross profit has increased from £30.3 million in Q3 2017/18 to £33.8 million in Q3 2018/19. The growth in the estate and the like for like sales growth were the primary causes of this increase. This further includes the impact of supply chain and National Living Wage cost increases.

#### Administrative expenses before exceptional items

Administrative expenses before exceptional items increased 24.0% to £31.3 million in Q3 2018/19 from £25.2 million in Q3 2017/18. This was due to overhead costs and depreciation commensurate with the addition of new restaurants together with the increase in central overhead expenses, again reflecting the increase in estate size. Further included within administrative expenses for Q3 2018/19 is a non-recurring charge related to the Group's share based payments.

#### Exceptional items

Exceptional administrative expenses have increased from £0.1 million in Q3 2017/18 to £29.9 million in Q3 2018/19. The amount in Q3 2018/19 comprises professional fees relating to the Group's sale to The Restaurant Group in December 2018 (the 'Sale') and a non-cash charge in respect of adjustments made to the Group's impairment and onerous lease provisions on acquisition.

#### Net interest payable and similar charges

Net interest payable and similar charges remained in line at £2.3 million in Q3 2017/18 and £2.4 million in Q3 2018/19 reflecting the interest charge on the Group's bond debt.

#### Tax on loss on ordinary activities

The tax charge on profit on ordinary activities increased from a charge of £1.0 million in Q3 2017/18 to a credit of £0.2 million in Q3 2018/19. This credit resulted principally from a reduction in the Group's deferred tax liability.

#### YTD Q3 2018/19 compared with YTD Q3 2017/18

#### Turnover

Turnover increased 13.5% to £260.5 million in YTD Q3 2018/19 from £229.5 million in YTD Q3 2017/18. A geographic and business line analysis of our turnover follows:

£ million	YTD Q3 2018/19	YTD Q3 2017/18	% change
Company-operated UK	249.0	219.5	13.5%
Company-operated US	8.9	7.8	14.1%
Franchise	2.6	2.2	18.2%
Total	260.5	229.5	13.5%

#### Company-operated restaurants

Turnover in our restaurant business in the United Kingdom increased 13.5% to £249.0 million in YTD Q3 2018/19 from £219.5 million in YTD Q3 2017/18. This was due to 9.7% like for like sales increase and an increase in the number of sites from 129 open at the end of YTD Q3 2017/18 to 135 open at the end of YTD Q3 2018/19.

Turnover in our restaurant business in the United States increased 14.1% (12.6% in USD terms) to £8.9 million (\$11.6 million) in YTD Q3 2018/19 from £7.8 million (\$10.3 million) in YTD Q3 2017/18, reflecting growth in like-for-like sales.

#### International franchised restaurants

Turnover from our international franchised restaurants increased 18.2% to £2.6 million in YTD Q3 2018/19 from £2.2 million in YTD Q3 2017/18.

#### Cost of sales

Gross profit has increased from £97.1 million in YTD Q3 2017/18 to £106.9 million in YTD Q3 2018/19. The growth in the estate and the like for like sales growth were the primary causes of this increase. This further includes the impact of supply chain and National Living Wage cost increases.

#### Administrative expenses before exceptional items

Administrative expenses before exceptional items increased 19.4% to £98.2 million in YTD Q3 2018/19 from £82.2 million in YTD Q3 2017/18. This was primarily due to overhead costs and depreciation commensurate with the addition of new restaurants together with the increase in central overhead expenses, again reflecting the increase in estate size. Further included within administrative expenses for YTD Q3 2018/19 is a non-recurring charge related to the Group's share based payments.

#### **Exceptional items**

Exceptional administrative expenses have increased from £3.7 million in YTD Q3 2017/18 to £33.0 million in YTD Q3 2018/19. The amount in YTD Q3 2018/19 comprises professional fees relating to the Sale and a non-cash charge in respect of adjustments made to the Group's impairment and onerous lease provisions on acquisition.

#### Net interest payable and similar charges

Net interest payable and similar charges decreased from £8.5 million in YTD Q3 2017/18 to £7.9 million in YTD Q3 2018/19 reflecting a lower interest rate on the Group's bond debt from the date of refinancing in July 2017 and a reduced level of bank facility fees.

#### Tax on loss on ordinary activities

The tax charge on profit on ordinary activities increased from £0.6 million in YTD Q3 2017/18 to £1.4 million in YTD Q3 2018/19 reflecting the increased underlying profitability of the Group.

#### **Cash flow**

The cash balance at the end of Q3 2018/19 was  $\pounds$ 17.1 million compared to a balance of  $\pounds$ 27.8 million at the end of Q3 2017/18.

The cash outflow of £7.6 million in Q3 2018/19 increased from an outflow of £3.8 million in Q3 2017/18. This resulted from an increase in adjusted EBITDA in Q3 2018/19 which was more than offset by exceptional expenditure on professional fees relating to the Sale.

The cash outflow of £12.2 million in YTD Q3 2018/19 increased from an outflow of £6.0 million in YTD Q3 2017/18. This resulted from an increase in adjusted EBITDA in YTD Q3 2018/19 and a lower level of capital expenditure which were offset by exceptional expenditure on professional fees relating to the Sale and an increased working capital outflow.

#### Net cash inflow from operating activities

Net cash inflow from operating activities decreased 57.0% to £3.6 million in Q3 2018/19 from £8.3 million in Q3 2017/18. This decrease was driven by the exceptional charges relating to the Sale which offset the underlying growth in adjusted EBITDA.

Taxation cash flows increased to £1.2m in Q3 2018/19 from £0.6 million in Q3 2017/18 based on increased payments on account.

Net cash inflow from operating activities decreased 11.6% to £23.0 million in YTD Q3 2018/19 from £26.1 million in YTD Q3 2017/18. This was due to the increase in adjusted EBITDA offset by exceptional cashflows and an increased working capital outflow.

Taxation cash flows decreased from £3.8 million in YTD Q3 2017/18 to £3.5 million in YTD Q3 2018/19. This decrease resulted from the phasing of payments on account.

#### Net cash outflow from investing activities

Net cash outflow from capital expenditure decreased 25.1% to £5.3 million in Q3 2018/19 from £7.0 million in Q3 2017/18. This was due to higher level of new opening spend in the prior year.

Net cash outflow from capital expenditure decreased 9.2% to £22.5 million in YTD Q3 2018/19 from £24.8 million in YTD Q3 2017/18. This was due to fewer new restaurant openings in the year to date (5 restaurants and one delivery site in 2018/19 compared with 8 in 2017/18) offset by increased refurbishment spend.

#### Net cash inflow/outflow from financing

Net cash outflow from financing increased to a £4.8 million outflow in Q3 2018/19 from a £4.6 million outflow in Q3 2017/18. This principally reflects payment of semi-annual interest on the Group's bond debt.

Net cash flow from financing decreased to a £9.5 million outflow in YTD Q3 2018/19 from a £3.7 million outflow in YTD Q3 2017/18. The outflow in YTD Q3 2018/19 relates to interest paid on the Group's bond. The outflow in YTD Q3 2017/18 was lower as a result of the Group's refinancing in July 2017 where a new £225 million bond was issued. The proceeds of the new 4.125% Senior Secured Notes due 2022 were used to repay the Group's existing £150 million 7.875% Senior Secured Notes due 2020 and the associated redemption premium, accrued interest and fees.

#### **Capital expenditures**

	For the 12 weeks ended		For the 40 weeks ende	
	February 03, 2019	January 28, 2018	February 03, 2019	January 28, 2018
New site capital expenditures	1.7	2.5	9.4	14.1
Refurbishment expenditures	1.6	3.0	6.9	4.9
Maintenance expenditures	1.6	1.4	5.2	3.5
Other capital expenditures*	0.4	0.2	1.0	2.1
Total capital expenditures	5.3	7.1	22.5	24.8
Corporate expenses	0.1	0.1	0.2	0.3

\*other capital expenditure: office, systems and central kitchen

#### Estate summary

We opened no new restaurants in Q3 2018/19 compared to 1 restaurant in Q3 2017/18.

The table below shows the number of our Company-operated and franchised restaurants as at the following dates:

	For the 12 weeks ended		For the 40 weeks ended	
	February 03, 2019	January 28, 2018	February 03, 2019	January 28, 2018
Company-operated restaurants <sup>(1)</sup>	140	134	140	134
United Kingdom restaurants	135	129	135	129
United States restaurants	5	5	5	5
Company-operated restaurant openings during the period	-	1	6	8
Company-operated restaurants closures during the period	-	-	(1)	(2)
Franchised <sup>(2)</sup>	57	51	57	51
Total	197	185	197	185

Company-operated restaurants include all of our restaurants in the United Kingdom and the United States.
 Franchised restaurants as at the dates listed were located in Belgium, Greece, Ireland, Malta, The Netherlands, Northern Ireland, Denmark, Sweden, Cyprus, Slovakia, Turkey, Qatar, United Arab Emirates, Oman, Bahrain, New Zealand, Gibraltar, Saudi Arabia, Bulgaria, Spain, Italy and Norway.

#### Key performance indicators

	For the 12 weeks ended		For the 40 weeks ended		LTM
	February 03, 2019	January 28, 2018	February 03, 2019	January 28, 2018	February 3, 2019 53 weeks
			(£ millions)		
Like-for-like sales growth (%)	9.1%	8.2%	9.7%	7.3%	9.3%
EBITDAR	15.3	16.0	50.0	50.9	67.0
Rent Expense	6.1	5.6	20.4	19.0	26.6
EBITDA	9.2	10.4	29.6	31.9	40.4
EBITDA Margin (%)	11.4%	14.6%	11.5%	14.0%	12.1%
Adjusted EBITDA <sup>(1)</sup>	12.9	11.5	38.7	35.1	50.3
Adjusted EBITDA margin (%)	15.9%	16.1%	15.0%	15.4%	15.0%
Adjusted EBITDA – 52 week	12.9	11.5	38.7	35.1	49.4
Adjusted EBITDA margin (%)	15.9%	16.1%	15.0%	15.4%	15.1%
Net total indebtedness <sup>(2)</sup>					205.6
Ratio of net total indebtedness to Adjusted EBITDA					4.2

(1) Please find below a reconciliation calculation from profit for the financial period to EBITDA and Adjusted EBITDA and adjustments made to calculate Adjusted EBITDA for the periods indicated:

(2) Net total indebtedness represents total debt less cash.

	For the 12 weeks ended		For the 40 weeks ended		LTM	
	February 03, 2019	January 28, 2018	February 03, 2019	January 28, 2018	February 3, 2019 53 weeks	
Profit/loss for the financial period	(29.5)	1.7	(33.4)	(6.6)	(43.6)	
Tax on profit/loss on ordinary activities	(0.3)	1.0	1.4	0.6	3.8	
Net interest payable and similar charges	2.4	2.3	7.7	8.3	10.0	
Exceptional <sup>(a)</sup> expenses/(income).	29.9	0.1	33.0	12.5	43.1	
Amortisation	2.3	2.1	7.6	7.0	9.7	
Depreciation and impairment of tangible assets	4.1	3.2	12.9	10.0	16.5	
Loss on disposal of assets	0.3	-	0.4	0.1	0.8	
EBITDA	9.2	10.4	29.6	31.9	40.3	
Pre-opening costs <sup>(b)</sup>	2.6	1.0	4.0	2.9	4.7	
Share based payment charge <sup>(c)</sup>	1.0	-	4.9	-	4.9	
Corporate expenses <sup>(d)</sup>	0.1	0.1	0.2	0.3	0.4	
Adjusted EBITDA	12.9	11.5	38.7	35.1	50.3	
53 <sup>rd</sup> Week	-	-	-	-	(0.9)	
Adjusted EBITDA – 52 week	-	-	-	-	49.4	

(a) For the 40 week period ended 28 January 2018 exceptional expenses included administrative expenses incurred as part of the Group's refinancing in July 2017 including a redemption premium of £5.9 million and the write off of previously capitalised refinancing fees relating to the Group's previously outstanding 7.785% Senior Secured Notes due 2020. For the 40 week period ended 3 February 2019, exceptional costs related to the Sale and non-cash movements in the Group's impairment and onerous lease provisions on acquisition.

(b) Pre-opening costs represents costs incurred prior to the opening of a new restaurant, including rent incurred prior to opening, wages of employees in training and food costs incurred for training of new employees.

(c) The share based payment charge is non-recurring and in respect of the Group's management share based incentive scheme.

(d) Corporate expenses represent fees paid to our principal shareholders and security agent under our bond and RCF agreement, professional fees incurred relating to syndication and listing of loan notes under that agreement and fees in respect of our corporate status.

# **General information**

Wagamama operates popular award-winning pan-Asian inspired noodle restaurants based in the United Kingdom. In addition to our Company-operated restaurants across the United Kingdom and the United States, we have franchised restaurants operating in 22 markets around the world spread across Western Europe, Eastern Europe, the Middle East and New Zealand.

Wagamama offers fresh, pan-Asian cuisine in a friendly, vibrant setting. Our menu features a wide variety of noodle and rice dishes, as well as salads and side dishes, juices, hot drinks, wine, sake and Asian beers. Freshness and quality are two ingredients that we believe go into every dish. Many Wagamama signature dishes can be found in all of our restaurants across the globe and we also have local specialties that take advantage of regional produce and tastes.

# Presentation of financial information

Unless otherwise indicated, the financial information presented in this report is the historical consolidated financial information of Mabel Mezzco Limited and its subsidiaries (the "Group").

This report includes or derives information from the following financial sources:

- the unaudited consolidated financial information of the Group as of and for the 12 weeks ended February 03, 2018 ("Third Quarter 2018/19", "Q3 2018/19", or "the quarter"), and the comparative period as of and for the 12 weeks ended January 28, 2018 ("Third Quarter 2017/18" or "Q3 2017/18"), prepared in accordance with FRS 102.
- the unaudited consolidated financial information of the Group as of and for the 40 weeks ended February 03, 2019 ("YTD Q3 2018/19") and the comparative period as of and for the 40 weeks ended January 28, 2018 ("YTD Q3 2017/18"), prepared in accordance with FRS 102.

The financial year for the Group runs from the calendar day following the previous financial year end to the Sunday nearest to April 30 of each calendar year. Accordingly, from time to time, the financial accounting period covers a 53-week period, which impacts the comparability of results. Our 2018/19 financial year will end on April 28, 2019 and will constitute a 52-week period.

## Further information for noteholders

This report was prepared in accordance with the indenture dated July 10, 2017 among Wagamama Finance plc, as Issuer, the guarantors named therein, U.S. Bank Trustees Limited, as Trustee and Security Agent and Elavon Financial Services DAC, UK Branch, as paying agent.

This interim report may include forward-looking statements. All statements other than statements of historical facts included in this interim report, including those regarding the Group's financial position, business and acquisition strategy, plans and objectives of management for future operations are forward-looking statements. Such forward-looking statements involve known and unknown risks, uncertainties and other factors which may cause the actual results, performance or achievements of the Group, or industry results, to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements.

Such forward-looking statements are based on numerous assumptions regarding the Group's present and future business strategies and the environment in which the Group will operate in the future. Many factors could cause the Group's actual results, performance or achievements to differ materially from those in the forward-looking statements. Forward-looking statements should, therefore, be construed in light of such risk factors and undue reliance should not be placed on forward-looking statements. These forward-looking statements speak only as of the date of this interim report. The Group expressly disclaims any obligations or undertaking, except as required by applicable law and applicable regulations to release publicly any updates or revisions to any forward-looking statement contained herein to reflect any change in the Group's expectations with regard thereto or any changes in events, conditions or circumstances on which any such statement is based.

The quarterly financial results presented in this report include calculations or figures that have been prepared internally by management and have not been reviewed or audited by our independent chartered accounting firm. This financial data should not be viewed as a substitute for full financial

statements prepared in accordance with FRS 102 and is not necessarily indicative of the results to be achieved for any future periods.

In this report, we present turnover of our US business in US dollars as well as Pounds Sterling equivalent. To present this information, current and comparative prior period results are converted using the average exchange rates of the respective quarters.

#### Use of non-FRS 102 financial information

Certain parts of this report contain non-FRS 102 measures and ratios, including EBITDAR, rent expense, EBITDA, EBITDA margin, Adjusted/(Adj.) EBITDA, Adjusted/(Adj.) EBITDA margin, new site capital expenditures, refurbishment expenditures, maintenance capital expenditures, other capital expenditures, total capital expenditures, like-for-like sales growth, working capital and leverage ratios that are not required by, or presented in accordance with, FRS 102. We believe that these measures are useful indicators of our ability to incur and service our indebtedness and can assist certain investors, security analysts and other interested parties in evaluating us. Because all companies do not calculate these measures on a consistent basis, our presentation of these measures may not be comparable to measures under the same or similar names used by other companies. Accordingly, undue reliance should not be placed on these measures of our financial performance or liquidity under FRS 102 and should not be considered as an alternative to (a) net income/(loss) for the period as a measure of our operating performance, (b) cash flows from operating, investing and financing activities as a measure of our ability to meet our cash needs or (c) any other measures of performance under FRS 102.

Our non-FRS 102 measures are defined by us as follows:

- We define "EBITDAR" as EBITDA plus rent expense.
- We define "rent expense" as the aggregate fees incurred for the period indicated pursuant to our property lease obligations.
- We define "EBITDA" as profit for the financial period plus tax on profit on ordinary activities, net interest payable and similar charges, exceptional administrative (expenses)/income, gain/(loss) on disposal of fixed assets, goodwill amortisation and depreciation and impairment of tangible assets.
- We define "EBITDA margin" as EBITDA divided by company operated sales.
- We define "Adjusted/(Adj.) EBITDA" as EBITDA adjusted for the impact of restaurant pre-opening costs and corporate expenses. We define LTM performance as FY18 audited full year results less YTD Q3 2017/18, plus YTD Q3 2018/19.
- We define "Adjusted/(Adj.) EBITDA margin" as Adjusted EBITDA divided by turnover.
- We define "sales" as income generated from company operated restaurants. We define "turnover" as income generated from company operated restaurants and franchise income.
- We define "new site capital expenditure" as the capital expenditures we incur in order to purchase and outfit a new restaurant in preparation for its opening.
- We define "refurbishment expenditure" as expansion capital expenditure in existing restaurants.
- We define "maintenance capital expenditure" as the capital expenditures we incur to maintain our restaurants.
- We define "other capital expenditure" as the capital expenditures we incur for overhead costs
  relating to our central kitchen and other centralised capital expenditures relating primarily to
  training and IT.
- We define "total capital expenditure" as the purchase of tangible fixed assets as reflected in our cash flow statements.
- We define "like-for-like sales growth" as sales from our United Kingdom and/or United States restaurants that traded for at least 17 full four-week periods. Restaurants are included on a rolling basis as each new restaurant is included in the like-for-like comparison once it has traded for 17 full four-week periods. Any week in which a restaurant did not have revenue and the preceding and following week are excluded both in the period considered and in the comparative period.

Interim financial information For the 40 weeks ended 03 February 2019

Registered number: 07556501

# Group profit and loss account for the period ended 03 February 2019

		Unaudited	Unaudited	Restated
	Note	40 weeks to 03 February 2019	40 weeks to 28 January 2018	53 weeks to 29 April 2018
	Hote	£'000	£'000	£'000
Turnover	2	260,529	229,471	306,713
Cost of sales		(153,651)	(132,413)	(177,929)
Gross profit		106,878	97,058	128,784
Administrative expenses before				
exceptional items		(98,200)	(82,225)	(109,250)
Operating profit before exceptional items	3	8,678	14,833	19,534
Exceptional administrative expenses	3	(33,043)	(3,714)	(13,822)
Operating profit after exceptional items		(24,365)	11,119	5,712
Interest receivable and similar income		206	157	166
Interest payable and similar charges before exceptional items		(7,907)	(8,491)	(10,804)
Exceptional items		-	(8,737)	(8,737)
Interest payable and similar charges	4	(7,907)	(17,228)	(19,541)
Loss on ordinary activities before tax		(32,066)	(5,952)	(13,663)
Tax on loss on ordinary activities		(1,425)	(606)	(2,961)
Loss after tax for the financial period		(33,491)	(6,558)	(16,624)

All of the activities of the Group are continuing.

# Group statement of comprehensive income for the period ended 03 February 2019

	Unaudited	Unaudited	Restated
	40 weeks to	40 weeks to	53 weeks
	03 February	28 January	to 29 April
	2019	2018	2018
	£'000	£'000	£'000
Profit/loss for the financial period	(33,491)	(6,558)	(16,624)
Foreign exchange differences arising on			
consolidation	312	(1,277)	(1,042)
Total comprehensive income/expense for the			
period	(33,179)	(7,835)	(17,666)

# Group statement of changes in equity for the period ended 03 February 2019

	Unaudited	Unaudited	Restated
	40 weeks to	40 weeks to	53 weeks
	03 February	28 January	to 29 April
	2019	2018	2018
	£'000	£'000	£'000
Profit/loss for the financial period	(33,491)	(6 <i>,</i> 558)	(16,624)
Other comprehensive income for the period	312	(1,277)	(1,042)
Total comprehensive income/expense for the			
period	(33,179)	(7,835)	(17,666)
Equity settled share-based payment	4,933	-	-
Intra-Group Dividend <sup>1</sup>	-	(59,700)	(59,700)
Total transactions recognised directly in equity	4,933	(59,700)	(59,700)
Net change in shareholders' funds	(28,246)	(67,535)	(77,367)
Opening shareholders' funds	(9,516)	67,850	67,850
Closing shareholders' funds	(37,762)	315	(9,516)

<sup>1</sup> Intra-Mabel Topco Group dividend of £59.7 million paid to Mabel Midco Limited as part of mechanism to pay down shareholder loan note debt on refinancing in July 2017 as described in the listing prospectus.

# Group balance sheet as at 03 February 2019

		Unaudited	Unaudited	Restated
		03 February	28 January	29 April
	Note	2019	2018	2018
		£'000	£'000	£'000
Fixed assets				
Intangible assets	5	112,437	120,419	119,886
Tangible assets	6	108,596	111,860	112,773
		221,033	232,279	232,659
Current assets				
Stocks		2,372	1,826	2,017
Debtors	7	11,843	16,161	15,991
Cash at bank and in hand		17,095	27,818	29,312
		31,310	45,805	47,320
Creditors: amounts falling due within one				
year	8	(47,867)	(50,902)	(55,170)
Net current liabilities		<b>(16,557</b> )	(5,097)	(7,850)
Total assets less current liabilities		204,476	227,182	224,809
Creditors: amounts falling due after more				
than 1 year	9	(222,657)	(221,862)	(222,118)
		(18,181)	5,320	2,691
Provisions for liabilities and charges		(19,581)	(5,005)	(12,207)
Net (liabilities)/assets		(37,762)	315	(9,516)
Capital and reserves				
Called-up share capital		20,000	20,000	20,000
Share-based payment reserve		4,933	20,000	20,000
Profit and loss account		(62,695)	(19,685)	(29,516)
Total shareholders' funds		(37,762)	315	(9,516)

# Group cash flow statement for the period ended 11 November 2018

		Unaudited	Unaudited	Restated
		40 weeks to	40 weeks to	53 weeks to
		03 February	28 January	29 April
	Note	2019	2018	2018
		£'000	£'000	£'000
Net cash inflow from operating activities	10	23,046	26,070	36,070
Taxation		(3 <i>,</i> 454)	(3,782)	(4,390)
Net cash generated from operating				
activities		19,592	22,288	31,680
Cash flow from investing activities				
Interest received		132	157	166
Payments to acquire tangible fixed assets		(22,478)	(24,768)	(32,700)
Net cash used in investing activities		(22,346)	(24,611)	(32,534)
Cash flow from financing activities				
Interest paid		(9,480)	(9,726)	(9,753)
New bond issue		-	225,000	225,000
Repayment of bond		-	(155,907)	(150,000)
Expenses paid in connection with issue of				
debt		-	(3,384)	(9 <i>,</i> 323)
Intra-Group Dividend paid <sup>1</sup>		-	(59,700)	(59,700)
Net cash used in financing activities		(9,480)	(3,717)	(3,776)
Net decrease in cash and cash equivalents	11	(12,234)	(6,040)	(4,630)
Cash and cash equivalents at the beginning				
of the period		29,312	33,979	33,979
Exchange adjustments		17	(121)	(37)
Cash and cash equivalents at the		17,095	27,818	29,312
beginning of the period		11,000	21,010	20,012

<sup>1</sup> Intra-Mabel Topco Group dividend of £59.7 million paid to Mabel Midco Limited as part of mechanism to pay down shareholder loan note debt on refinancing in July 2017 as described in the listing prospectus.

# Notes to the interim financial information for the period ended 03 February 2019

### 1. Basis of preparation

The unaudited interim financial information contains consolidated financial information for Mabel Mezzco Limited and its subsidiary undertakings (the "Group") for the 40 weeks ended 03 February 2019.

The unaudited interim financial information has been prepared using consistent accounting policies, presentation and a method of computation to those applied in the latest annual audited financial statements of the Group for the 53 week period ended 29 April 2018. This financial information should be read in conjunction with the Group's financial statements for the period ended 29 April 2018, which have been prepared under FRS 102.

The statutory accounts for the 53 week period ended 29 April 2018 were approved by the Board of Directors. The auditors reported on those accounts, their report was unqualified, did not draw attention to any matters by way of emphasis and did not contain a statement under section 498(2) or (3) of the Companies Act 2006.

After the acquisition of the Group by the Restaurant Group, the audited financial information for the 53 week period ended 29 April 2018 has been restated in these interim financial statements in respect of the Group's onerous lease provision in order to align accounting policies on the discount rate used in the calculation of the provision. An additional provision to the value of £2.8m has been recorded, together with an associated adjustment to the Group's corporation tax liability of £0.2m. The Group is continuing to work through any further adjustments which may result from the Group's acquisition during the period.

#### 2. Turnover

The turnover and operating profit for the period was derived from the Group's continuing activity which was carried out primarily in the UK. The analysis of turnover is as follows:

	Unaudited 40 weeks to 03 February 2019	Unaudited 40 weeks to 28 January 2018	Restated 53 weeks to 29 April 2018
	£'000	£'000	£'000
UK location analysis			
Town	126,441	112,560	150,970
Shopping centre	90,591	77,890	104,046
Other location	31,974	29,010	38,255
Total UK company operated	249,006	219,460	293,271
Franchise revenue	2,652	2,209	3,109
Total UK revenue	251,658	221,669	296,380
US revenue	8,871	7,802	10,333
Total Revenue	260,529	229,471	306,713

# Notes to the interim financial information for the period ended 03 February 2019 (continued)

#### 3. Operating profit

Operating profit is stated after charging:

	Unaudited	Unaudited	Restated
	40 weeks to	40 weeks to	53 weeks
	03 February	28 January	to 29 April
	2019	2018	2018
	£'000	£'000	£'000
Amortisation	7,590	7,011	9,115
Depreciation of owed fixed assets	12,914	9,970	13,725
Auditors' remuneration			
as auditors	75	63	86
for taxation services	143	152	163
for other advisory services	703	110	141
Loss on disposal of fixed assets	401	45	462
Operating lease costs - land & buildings	20,433	19,039	25,254
Exceptional administrative expenses/(income)	33,043	3,714	13,822

For the period ended 03 February 2019 exceptional expenses included professional fees incurred as part of a sale of the business, together with non-cash movements in the Group's onerous lease and impairment provisions.

For the period ended 28 January 2018 exceptional expenses included administrative expenses incurred as part of the Group's refinancing in July 2017. Also included were salary and settlement costs relating to the Group's former CEO.

For the period ended 29 April 2018, the exceptional administrative expenses were comprised of expenditure relating to executive team restructuring, costs related to the Group's refinancing and movements in onerous lease and impairment provisions.

# Notes to the interim financial information for the period ended 03 February 2019 (continued)

### 4. Interest payable and similar charges

	Unaudited	Unaudited	Restated
	40 weeks to 03 February 2019 £'000	40 weeks to 28 January 2018 £'000	53 weeks to 29 April 2018 £'000
Interest payable on bond	7,139	7,676	9,817
Interest payable on bank borrowings	229	115	144
Amortisation of loan fees	539	630	773
Foreign exchange difference	-	70	70
Interest payable and similar charges before exceptional items	7,907	8,491	10,804
Exceptional items	-	8,737	8,737
Interest payable and similar charges after exceptional items	7,907	17,228	19,541

Interest payable on bank borrowings relates to non-utilisation fees on bank facilities. The Group does not have any bank borrowings.

The exceptional finance cost in the 40 week period ended 28 January 2018 arose on the Group's refinancing in July 2017 and relate to accelerated loan cost write-off and early redemption premium on repayment of the Group's previous bond.

# Notes to the interim financial information for the period ended 03 February 2019 (continued)

# 5. Intangible Assets

			Software and IT	
	Goodwill	Trademarks	Development	Total
	£'000	£'000	£'000	£'000
Cost				
As at 30 April 2018	181,989	180	1,893	184,062
Additions	-	-	141	141
Disposals	-	-	-	-
As at 03 February 2019	181,989	180	2,034	184,203
Accumulated amortisation				
At 30 April 2018	63,793	61	322	64,176
Disposals	-	-	-	-
Charge for the period	7,000	12	578	7,590
As at 03 February 2019	70,793	73	900	71,766
Net book value				
As at 03 February 2019	111,196	107	1,134	112,437
At 29 April 2018	118,196	119	1,571	119,886

# Notes to the interim financial information for the period ended 03 February 2019 (continued)

# 6. Tangible fixed assets

		Restaurant	
	Leasehold	and office	
	property	equipment	Total
	£'000	£'000	£'000
Cost			
At 30 April 2018	114,573	43,444	158,017
Additions	8,748	13,060	21,808
Disposals	(1,762)	(869)	(2,631)
Foreign exchange differences	722	145	867
As at 03 February 2019	122,281	55,780	178,061
Accumulated depreciation			
at 30 April 2018	32,464	12,780	45,244
Charge for the period	5,928	6,986	12,914
Impairment	9,273	3,935	13,208
Disposals	(1,556)	(673)	(2,229)
Foreign exchange difference	295	33	328
As at 03 February 2019	46,404	23,061	69,465
Net book value			
As at 03 February 2019	75,877	32,719	108,596
at 29 April 2018	82,109	30,664	112,773

# Notes to the interim financial information for the period ended 03 February 2019 (continued)

# 6. Tangible fixed assets (continued)

	Leasehold	Restaurant and office	
	property £'000	equipment £'000	Total £'000
Cost			
At 24 April 2017	103,094	39,211	142,305
Additions	10,709	11,722	22,431
Disposals	(1,843)	(449)	(2,292)
Foreign exchange differences	(972)	(213)	(1,185)
At 28 January 2018	110,988	50,271	161,259
Accumulated depreciation			
at 24 April 2017	27,692	14,388	42,080
Charge for the period	5,003	5,261	10,264
Disposals	(1,834)	(369)	(2,203)
Foreign exchange difference	(595)	(147)	(742)
At 28 January 2018	30,266	19,133	49,399
Net book value			
At 28 January 2018	80,722	31,138	111,860
at 23 April 2017	75,402	24,823	100,225

# Notes to the interim financial information for the period ended 03 February 2019 (continued)

# 6. Tangible fixed assets (continued)

	Leasehold property	Restaurant and office equipment	Total
	£'000	£'000	£'000
Cost			
At 24 April 2017	103,094	39,211	142,305
Additions	15,304	15,172	30,476
Disposals	(3,082)	(8,889)	(11,971)
Reclassification to intangible assets	-	(1,893)	(1,893)
Foreign exchange difference	(743)	(157)	(900)
At 29 April 2018	114,573	43,444	158,017
Accumulated depreciation			
At 24 April 2017	27,692	14,388	42,080
Charge for the period	6,334	7,391	13,725
Impairment	1,907	(78)	1,829
Disposals	(3,040)	(8,469)	(11,509)
Reclassification to intangible assets	-	(322)	(322)
Foreign exchange difference	(429)	(130)	(559)
At 29 April 2018	32,464	12,780	45,244
Net book value			
At 29 April 2018	82,109	30,664	112,773
At 23 April 2017	75,401	24,822	100,225

# Notes to the interim financial information for the period ended 03 February 2019 (continued)

### 7. Debtors

2019 .'000 .080	2018 <u>£</u> '000 3,496 12,665	2018 <u>£'000</u> 3,209 12,782
2019		
•	2018	2018
		•
	28 January	Restated 29 April
	lited uary	

#### 8. Creditors: amounts falling due within one year

	Unaudited	Unaudited	Restated
	03 February	28 January	29 April
	2019	2018	2018
	£'000	£'000	£'000
Trade creditors	10,861	17,962	20,714
Amounts owed to parent undertakings	615	298	302
Corporation tax	703	8	1,330
Other taxation & social security	13,712	12,752	10,864
Other creditors	3,910	3,552	5,702
Accruals	18,066	16,330	16,258
	47,867	50,902	55,170

### 9. Creditors: amounts falling due after more than one year

	Unaudited	Unaudited	Restated
	03 February 2019	28 January 2018	29 April 2018
	£'000	£'000	£'000
Bond	222,657	221,862	222,118
	222,657	221,862	222,118

On 10 July 2017, a refinancing of the Mabel Topco Group was completed. At this date, the Group's bond debt of £150 million was repaid in full and a new bond issue to the value of £225 million was completed. The bond is stated net of unamortised issued costs of £2,882,000. The issue costs are being amortised over the five year term of the bond.

# Notes to the interim financial information for the period ended 03 February 2019 (continued)

#### 10. Reconciliation of operating profit to net cash inflow from operating activities

	Unaudited	Unaudited	Restated
	40 weeks to	40 weeks to	53 weeks
	03 February	28 January	to 29 April
	2019	2018	2018
	£'000	£'000	£'000
Operating profit	(24,365)	11,119	5,712
Amortisation	7,589	7,011	9,115
Depreciation	12,917	9,970	13,725
Loss on disposal of fixed assets	401	45	462
RSU charge	4,933	-	-
Impairment	13,208	-	1,738
Increase in stocks	(358)	(215)	(389)
Increase in debtors	4,174	(6,008)	(5,831)
Decrease/(increase) in creditors	(7,041)	4,535	5,147
Onerous lease	11,588	(387)	6,391
Net cash inflow from operating activities	23,046	26,070	36,070

## 11. Reconciliation of net cash flow to movement in net debt

	Unaudited	Unaudited	Restated
	40 weeks to	40 weeks to	53 weeks
	03 February	28 January	to 29 April
	2019	2018	2018
	£'000	£'000	£'000
Increase/ (decrease) in cash in the period	(12,234)	(6,040)	(4,630)
Exchange adjustments	17	(121)	(37)
New bond issue	-	(225,000)	(225,000)
Repayment of bond	-	150,000	150,000
Accelerated loan cost write-off	-	(2,829)	(2,829)
Expenses paid in connection with issuing debt	-	3,529	3,416
Amortisation of loan issue fees	(539)	(630)	(773)
Change in net debt	(12,756)	(81,091)	(79,853)
Opening net debt	(192,806)	(112,953)	(112,953)
Closing net debt	(205,562)	(194,044)	(192,806)

# Notes to the interim financial information for the period ended 03 February 2019 (continued)

### 11. Analysis of changes in net debt (continued)

### Non-cash changes

	(522)	(751)	(810)	
Currency translation	17	(121)	(37)	
Amortisation of loan issue fees	(539)	(630)	(773)	
	£'000	£'000	£'000	
	2019	2018	2018	
	03 February	28 January	to 29 April	
	40 weeks to	40 weeks to	53 weeks	
	Unaudited Unaudited		Restated	

### 12. Analysis of changes in net debt

40 weeks ended 03 February 2019

	At 29 April 2018 £'000	Cash flows £'000	Other non-cash changes £'000	At 03 February 2019 £'000
Net cash:				
Cash in hand and at bank	29,312	(12,234)	17	17,095
Debt:				
Debt due within 1 year	-	-		
Debt due after 1 year	(222,118)	-	(539)	(222,657)
	(222,118)	-	(539)	(222,657)
Net debt	(192,806)	(12,234)	(522)	(205,562)
Financing issue costs	(2,882)			(2,343)
Net debt before financing issue costs	(195,688)			(207,905)

# Notes to the interim financial information for the period ended 03 February 2019 (continued)

# 12. Analysis of changes in net debt (continued)

40 weeks ended 28 January 2018

	At 24 April 2017 £'000	Cash flows £'000	Other non- cash changes £'000	At 28 January 2018 £'000
Net cash:				
Cash in hand and at bank	33,979	(6,040)	(121)	27,818
Debt:				
Debt due within 1 year	-			
Debt due after 1 year	(146,932)	(74,300)	(630)	(221,862)
	(146,932)	(74,300)	(630)	(221,862)
Net debt after financing issue costs	(112,953)	(80,340)	(751)	(194,044)
Financing issue costs	(3,068)			(3,138)
Net debt before financing issue costs	(116,021)			(197,182)

# Amendment to the reporting calendar

Following the acquisition of Mabel Mezzco Limited's parent company Mabel Topco Limited by The Restaurant Group, the Group intends to adopt a revised reporting calendar to align with The Restaurant Group's financial calendar:

Quarter	Current reporting timetable	No. weeks	Revised reporting timetable	No. weeks	Comment
Q4 2018/19	4 February 2019 – 28 April 2019	12	4 February 2019 – 28 April 2019	12	
Q1 2019/20	29 April 2019 – 18 August 2019	16	29 April 2019 – 30 June 2019	9	Short period to align quarters
Q2 2019/20	19 August 2019 – 10 November 2019	12	1 July 2019 – 29 September 2019	13	
Q3 2019/20	11 November 2019 – 2 February 2019	12	30 September 2019 – 29 December 2019	13	