



**Mabel Mezzco Limited**

**Full year report  
as at and for the 52-week period to  
April 24, 2016**

## General information

Wagamama operates popular award winning pan-Asian inspired noodle restaurants based in the United Kingdom. In addition to our Company-operated restaurants across the United Kingdom and the United States, we have franchised restaurants operating in 16 markets around the world spread across Western Europe, Eastern Europe, the Middle East and New Zealand.

Wagamama offers fresh, pan-Asian cuisine in a friendly, vibrant setting. Our menu features a wide variety of noodle and rice dishes, as well as salads and side dishes, juices, hot drinks, wine, sake and Asian beers. Freshness and quality are two ingredients that we believe go into every dish. Many Wagamama signature dishes can be found in all of our restaurants across the globe and we also have local specialties that take advantage of regional produce and tastes.

## Presentation of financial information

Unless otherwise indicated, the financial information presented in this report is the historical consolidated financial information of Mabel Mezzco Limited and its subsidiaries (the "Group").

This report includes or derives information from the following financial sources:

- the unaudited consolidated financial information of the Group as of and for the 12 weeks ended April 24, 2016 ("Fourth Quarter 2016", "Q4 2016", or "the quarter"), and the comparative period as of and for the 12 weeks ended April 26, 2015 ("Fourth Quarter 2015" or "Q4 2015"), prepared in accordance with FRS 102; and
- the audited consolidated full year financial information of the Group as of and for the 52 weeks ended April 24, 2016 ("FY16"), and the comparative period as of and for the 52 weeks ended April 26, 2015 ("FY15"), prepared in accordance with FRS 102.

The financial year for the Group runs from the calendar day following the previous financial year end to the Sunday nearest to April 30 of each calendar year. Accordingly, from time to time, the financial accounting period covers a 53-week period, which impacts the comparability of results. Our 2016 financial year ended on April 24, 2016 and will constitute a 52-week period.

The Group has transitioned to the new United Kingdom reporting standard, FRS 102 *The Financial Reporting Standard applicable in the UK and Republic of Ireland*, which was applicable for the period ended 24 April 2016.

## 2016 highlights

### Financial highlights – Full year 2016

- Turnover increased 18.9% to £229.9 million in YTD 2016 with the continued expansion of our restaurants in the UK (10 new openings in the period) and 13.1% UK like for like sales growth.
- Adjusted EBITDA up 28.0% in YTD 2016 to £38.7 million from £30.3 million in YTD 2015.
- Adjusted EBITDA margin at 17.0% in YTD 2016 compared to 15.8% in YTD 2015.
- Underlying<sup>(1)</sup> free cashflow at 108.4% of adjusted EBITDA remains strong.

(1) Year to date 2016 and Year to date 2015 both adjusted to reflect the movement in one-off fees relating to re-financing.

## Financial highlights – Quarter 4

- Turnover increased 20.0% to £55.1 million in Q4 2016 with the continued expansion of our restaurants in the UK (1 new opening in the quarter) and 16.2% UK like for like sales growth.
- Adjusted EBITDA up 14.7% in Q4 2016 to £8.6 million from £7.5 million in Q4 2015.
- Adjusted EBITDA margin at 15.8% in Q4 2016 compared to 16.5% in Q4 2015.
- Underlying<sup>(1)</sup> free cashflow at 136.9% of adjusted EBITDA remains strong.
- Net debt down to £110.3 million at Q4 2016 from £115.9 million net indebtedness as of Q4 2015, having benefited from improvement in EBITDA and restructuring of debt.

## Operational highlights

- One new restaurant opened at Bridgend in Q4 2016 and 10 new restaurants in YTD 2016.
- 16 refurbishments have been completed, bringing Kaizen design to the existing estate.
- Deliveroo (delivery operation) is now in 76 restaurants and delivering strong sales and profit growth.
- Continued measured development and roll-out of UK company-owned restaurants.
- Margins continue to be strong and grow with labour scheduling driving both controls and visibility.
- Building foundations for extension of the brand in the USA with flagship New York City restaurant opening planned for September 2016.

## Results of operations

### Fourth Quarter 2016 compared with Fourth Quarter 2015

#### *Turnover*

Turnover increased 20.0% to £55.1 million in Q4 2016 from £45.9 million in Q4 2015. A geographic and business line analysis of our turnover follows:

| £ million           | Q4 2016     | Q4 2015     | % change     |
|---------------------|-------------|-------------|--------------|
| Company-operated UK | 53.1        | 44.4        | +19.6        |
| Company-operated US | 1.6         | 1.2         | +33.3        |
| Franchise           | 0.4         | 0.3         | +33.3        |
| <b>Total</b>        | <b>55.1</b> | <b>45.9</b> | <b>+20.0</b> |

#### *Company-operated restaurants*

Turnover in our restaurant business in the United Kingdom increased 19.6% to £53.1 million in Q4 2016 from £44.4 million in Q4 2015. This was primarily due to the increase in the number of restaurants from 112 open at the end of Q4 2015 to 120 open at the end of Q4 2016 and a 16.2% like for like sales increase.

Turnover in our restaurant business in the United States increased 33.3% to £1.6 million in Q4 2016 from £1.2 million in Q4 2015. US\$ turnover increased by 24.1% to \$2.3 million for Q4 2016 versus \$1.9m for Q4 2015.

#### *International franchised restaurants*

Turnover from our international franchised restaurants business line increased 33.3% to £0.4 million in Q4 2016 from £0.3 million in Q4 2015.

### **Cost of sales**

Margin before administrative expenses has declined from 44.8% in Q4 2015 to 43.8% in Q4 2016 due to the costs associated with deliveroo sales: deliveroo is generating incremental cash profit. The growth in the estate and the like for like sales growth together with the roll out of deliveroo were the primary causes of cost of sales increasing 22.1% to £30.9 million in Q4 2016 from £25.3 million in Q4 2015.

### **Administrative expenses before exceptional items**

Administrative expenses before exceptional items increased 16.8% to £20.3 million in Q4 2016 from £17.4 million in Q4 2015. This was primarily due to overhead costs and depreciation commensurate with the addition of new restaurants in addition to the increase in central overhead expenses, again reflecting the increase in estate size.

### **Net interest payable and similar charges**

Net interest payable and similar charges remained flat at £3.0 million in Q4 2016 and in Q4 2015.

### **Tax on loss on ordinary activities**

The tax on profit on ordinary activities was a credit of £0.3m in Q4 2016 from £1.2 million in Q4 2015, including the impact of FRS 102 deferred tax adjustments.

## **YTD 2016 compared with YTD 2015**

### **Turnover**

Turnover increased 18.9% to £229.9 million in YTD 2016 from £193.3 million in YTD 2015. A geographic and business line analysis of our turnover follows:

| £ million           | YTD 2016     | YTD 2015     | % change     |
|---------------------|--------------|--------------|--------------|
| Company-operated UK | 222.0        | 186.6        | +19.0        |
| Company-operated US | 6.2          | 5.2          | +19.2        |
| Franchise           | 1.7          | 1.5          | +13.3        |
| <b>Total</b>        | <b>229.9</b> | <b>193.3</b> | <b>+18.9</b> |

### *Company-operated restaurants*

Turnover in our restaurant business in the United Kingdom increased 19.0% to £222.0 million in YTD 2016 from £186.6 million in YTD 2015. This was primarily due to the increase in the number of restaurants from 112 open at the end of Q4 2015 to 120 open at the end of Q4 2016 and a 13.1% like for like sales increase.

Turnover in our restaurant business in the United States increased 19.2% to £6.2 million in YTD 2016 from £5.2 million in YTD 2015. US\$ turnover increased by 12.1% to \$9.3 million for YTD 2016 versus \$8.3 million for YTD 2015.

### *International franchised restaurants*

Turnover from our international franchised restaurants business line increased 13.3% to £1.7 million in YTD 2016 from £1.4 million in YTD 2015.

### **Cost of sales**

Margin before administrative expenses has improved from 44.6% in YTD 2015 to 44.8% in YTD 2016 due to customer price increases, purchasing savings and improved staffing leverage offset by the cost of deliveroo. The growth in the estate and the like for like sales growth together with deliveroo costs were the primary causes of cost of sales increasing 18.6% to £127.0 million in YTD 2016 from £107.1 million in YTD 2015.

### ***Administrative expenses before exceptional items***

Administrative expenses before exceptional items increased 13.1% to £85.1 million in YTD 2016 from £75.3 million in YTD 2015. This was primarily due to overhead costs and depreciation commensurate with the addition of new restaurants in addition to the increase in central overhead expenses, again reflecting the increase in estate size.

### ***Net interest payable and similar charges***

Net interest payable and similar charges decreased 26.2% to £13.1 million in YTD 2016 from £17.8 million in YTD 2015, as a result of exceptional finance costs of £2.8 million incurred in Q3 2015 during refinancing together with the lower interest charges following the refinancing of higher interest rate debt.

### ***Tax on loss on ordinary activities***

The tax on loss on ordinary activities has decreased from £1.6 million in YTD 2015 to £1.1 million in YTD 2016, reflecting the impact of FRS 102 deferred tax adjustment to the prior year tax charge.

## **Liquidity and capital resources**

### ***Net cash inflow from operating activities***

Net cash inflow from operating activities increased 11.3% to £10.9 million in Q4 2016 from £9.8 million in Q4 2015. This was primarily due to an increase in EBITDA.

Net cash inflow from operating activities increased 8.1% to £36.8 million in YTD 2016 from £34.1 million in YTD 2015. This was primarily due to the increase in EBITDA of £6.8 million offsetting a decrease in the working capital inflow of £3.2 million. This included one-off payments not reflective of the normal working capital cycle of £3.0m in YTD 2016.

### ***Net cash outflow from returns on investments and servicing of finance***

Net cash outflow from returns on investments and servicing of finance in Q4 2016 and Q4 2015 was flat at £nil.

Net cash outflow from returns on investments and servicing of finance in YTD 2016 was £12.0 million which increased 135.1% from the outflow in YTD 2015 of £5.1 million reflecting that the previous financing structure was part cash part PIK interest.

### ***Net cash outflow from capital expenditure***

Net cash outflow from capital expenditure increased 23.5% to £5.2 million in Q4 2016 from £4.2 million in Q4 2015. This was primarily due to the higher number of restaurants opened in the respective quarters being 1 in Q4 2016 and none in Q4 2015 along with an increased level of refurbishment, head office and system expenditure in 2016.

Net cash outflow from capital expenditure increased 41.7% to £17.5 million in YTD 2016 from £12.4 million in YTD 2015. This was primarily due to the higher number of restaurants opened in the respective period, increasing to 10 in YTD 2016 from 6 in YTD 2015 along with higher spend on refurbishments, maintenance, office, systems and central kitchen.

### ***Net cash inflow/outflow from financing***

Net cash outflow from financing was £0.0 million in Q4 2016 compared to £0.2 million in Q4 2015.

Net cash outflow from financing decreased to £0.0 million in YTD 2016 from £0.2 million in YTD 2015 in line with repayment of debt followed by the refinancing in Q3 2015.

## Capital expenditures

The following table shows our capital expenditures for the periods indicated:

|                                   | For the 12 weeks ended |                   | For the 52 weeks ended |                   |
|-----------------------------------|------------------------|-------------------|------------------------|-------------------|
|                                   | April 24,<br>2016      | April 26,<br>2015 | April 24,<br>2016      | April 26,<br>2015 |
| New site capital expenditures     | 2.4                    | 3.2               | 10.2                   | 7.7               |
| Refurbishment expenditures        | 1.6                    | 0.0               | 2.8                    | 0.9               |
| Maintenance expenditures          | 1.0                    | 0.3               | 2.4                    | 2.4               |
| Other capital expenditures*       | 0.2                    | 0.7               | 2.1                    | 1.4               |
| <b>Total capital expenditures</b> | <b>5.2</b>             | <b>4.2</b>        | <b>17.5</b>            | <b>12.4</b>       |
| Corporate expenses                | 0.1                    | 0.1               | 0.3                    | 0.3               |

\*other capital expenditure: office, systems and central kitchen

## Estate summary

We opened 1 new restaurant in Q4 2016 and 10 in YTD 2016 compared to no new restaurants in Q4 2015 and 6 in YTD 2015. The increase in the number of franchised restaurants reflects new openings in Amsterdam, Bahrain, Dubai, Auckland and Bratislava.

The table below shows the number of our Company-operated and franchised restaurants as at the following dates:

|                                                                      | For the 12 weeks ended |                   | For the 52 weeks ended |                   |
|----------------------------------------------------------------------|------------------------|-------------------|------------------------|-------------------|
|                                                                      | April 24,<br>2016      | April 26,<br>2015 | April 24,<br>2016      | April 26,<br>2015 |
| <b>Company-operated restaurants<sup>(1)</sup> .....</b>              | <b>124</b>             | <b>116</b>        | <b>124</b>             | <b>116</b>        |
| <i>United Kingdom restaurants .....</i>                              | 120                    | 112               | 120                    | 112               |
| <i>United States restaurants .....</i>                               | 4                      | 4                 | 4                      | 4                 |
| <i>Company-operated restaurant openings during the period .....</i>  | 1                      | 0                 | 10                     | 6                 |
| <i>Company-operated restaurants closures during the period .....</i> | 0                      | 0                 | (1)                    | (1)               |
| Franchised <sup>(2)</sup> .....                                      | 35                     | 30                | 35                     | 30                |
| <b>Total .....</b>                                                   | <b>159</b>             | <b>146</b>        | <b>159</b>             | <b>146</b>        |

(1) Company-operated restaurants include all of our restaurants in the United Kingdom and the United States.

(2) Franchised restaurants as at the dates listed were located in Belgium, Greece, Ireland, Malta, The Netherlands, Northern Ireland, Denmark, Sweden, Switzerland, Cyprus, Slovakia, Turkey, Qatar, United Arab Emirates, Bahrain and New Zealand.

## Key performance indicators

|                                                          | For the 12 weeks ended |                | For the 52 weeks ended |                |       |
|----------------------------------------------------------|------------------------|----------------|------------------------|----------------|-------|
|                                                          | April 24, 2016         | April 26, 2015 | April 24, 2016         | April 26, 2015 | LTM   |
|                                                          | (£ millions)           |                |                        |                |       |
| Like-for-like sales growth (%)                           | 16.2%                  | 7.9%           | 13.1%                  | 9.8%           | 13.1% |
| EBITDAR .....                                            | 11.7                   | 11.3           | 54.1                   | 44.5           | 54.1  |
| Rent Expense .....                                       | 3.6                    | 3.8            | 18.4                   | 15.6           | 18.4  |
| EBITDA .....                                             | 8.0                    | 7.4            | 35.7                   | 28.9           | 35.7  |
| EBITDA Margin (%) .....                                  | 14.7%                  | 16.2%          | 15.6%                  | 15.1%          | 15.6% |
| Adjusted EBITDA <sup>(1)</sup> .....                     | 8.6                    | 7.5            | 38.7                   | 30.3           | 38.7  |
| Adjusted EBITDA margin (%) .....                         | 15.8%                  | 16.5%          | 17.0%                  | 15.8%          | 17.0% |
| Net total indebtedness <sup>(2)</sup> .....              |                        |                |                        |                | 110.3 |
| Ratio of net total indebtedness to adjusted EBITDA ..... |                        |                |                        |                | 2.9.x |

(1) Please find below a reconciliation calculation from profit for the financial period to EBITDA and Adjusted EBITDA and adjustments made to calculate Adjusted EBITDA for the periods indicated:

|                                                      | For the 12 weeks ended |                | For the 52 weeks ended |                |             |
|------------------------------------------------------|------------------------|----------------|------------------------|----------------|-------------|
|                                                      | April 24, 2016         | April 26, 2015 | April 24, 2016         | April 26, 2015 | LTM         |
|                                                      | (£ millions)           |                |                        |                |             |
| Profit/loss for the financial period ..              | 0.5                    | (11.0)         | 2.6                    | (19.5)         | 2.6         |
| Tax on profit/loss on ordinary activities .....      | (0.3)                  | 1.2            | 1.0                    | 1.6            | 1.0         |
| Net interest payable and similar charges .....       | 2.9                    | 3.0            | 13.1                   | 17.8           | 13.0        |
| Exceptional expenses/(income) .....                  | 0.7                    | 10.0           | 1.1                    | 11.0           | 1.1         |
| Goodwill amortisation .....                          | 2.1                    | 2.1            | 9.1                    | 9.1            | 9.1         |
| Depreciation and impairment of tangible assets ..... | 2.1                    | 2.1            | 8.8                    | 8.9            | 8.8         |
| <b>EBITDA .....</b>                                  | <b>8.0</b>             | <b>7.4</b>     | <b>35.7</b>            | <b>28.9</b>    | <b>35.6</b> |
| Pre-opening costs <sup>(a)</sup> .....               | 0.5                    | 0.0            | 2.7                    | 1.1            | 2.8         |
| Corporate expenses <sup>(b)</sup> .....              | 0.1                    | 0.1            | 0.3                    | 0.3            | 0.3         |
| <b>Adjusted EBITDA .....</b>                         | <b>8.6</b>             | <b>7.5</b>     | <b>38.7</b>            | <b>30.3</b>    | <b>38.7</b> |

(a) Pre-opening costs represents costs incurred prior to the opening of a new restaurant, including rent incurred prior to opening, wages of employees in training and food costs incurred for training of new employees.

(b) Corporate expenses represents fees paid to our principal shareholders and security agent under our senior facilities agreement (which was repaid on January 28, 2015) / bond and RCF agreement, professional fees incurred relating to syndication and listing of loan notes under that agreement and fees in respect of our corporate status.

(2) Net total indebtedness represents total debt less cash.

## **Further information for noteholders**

This report was prepared in accordance with the indenture dated January 28, 2015 among Wagamama Finance plc, as Issuer, the guarantors named therein, U.S. Bank Trustees Limited, as Trustee, Elavon Financial Services Limited, UK Branch, as paying agent and transfer agent, Elavon Financial Services Limited, as registrar, and U.S. Bank Trustees Limited, as Security Trustee.

This full year report may include forward-looking statements. All statements other than statements of historical facts included in this full year report, including those regarding the Group's financial position, business and acquisition strategy, plans and objectives of management for future operations are forward-looking statements. Such forward-looking statements involve known and unknown risks, uncertainties and other factors which may cause the actual results, performance or achievements of the Group, or industry results, to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements.

Such forward-looking statements are based on numerous assumptions regarding the Group's present and future business strategies and the environment in which the Group will operate in the future. Many factors could cause the Group's actual results, performance or achievements to differ materially from those in the forward-looking statements. Forward-looking statements should, therefore, be construed in light of such risk factors and undue reliance should not be placed on forward-looking statements. These forward-looking statements speak only as of the date of this full year report. The Group expressly disclaims any obligations or undertaking, except as required by applicable law and applicable regulations to release publicly any updates or revisions to any forward-looking statement contained herein to reflect any change in the Group's expectations with regard thereto or any changes in events, conditions or circumstances on which any such statement is based.

The financial results presented in this presentation are preliminary and may change. This preliminary financial information includes calculations or figures that have been prepared internally by management and have not been reviewed or audited by our independent chartered accounting firm. There can be no assurance that the group's actual results for the period presented herein will not differ from the preliminary financial data presented herein and such changes could be material. This preliminary financial data should not be viewed as a substitute for full financial statements prepared in accordance with FRS 102 and is not necessarily indicative of the results to be achieved for any future periods. This preliminary financial information, and previously reported amounts, could be impacted by the effects of the pending review of the Board of Directors.

## **Use of non-FRS 102 financial information**

Certain parts of this report contain non-FRS 102 measures and ratios, including EBITDAR, rent expense, EBITDA, EBITDA margin, Adjusted EBITDA, Adjusted EBITDA margin, new site capital expenditures, maintenance capital expenditures, other capital expenditures, total capital expenditures, like-for-like sales growth, working capital and leverage ratios that are not required by, or presented in accordance with, FRS 102. We believe that these measures are useful indicators of our ability to incur and service our indebtedness and can assist certain investors, security analysts and other interested parties in evaluating us. Because all companies do not calculate these measures on a consistent basis, our presentation of these measures may not be comparable to measures under the same or similar names used by other companies. Accordingly, undue reliance should not be placed on these measures in this full year report. In particular, EBITDAR, EBITDA and Adjusted EBITDA are not measures of our financial performance or liquidity under FRS 102 and should not be considered as an alternative to (a) net income/(loss) for the period as a measure of our operating performance, (b) cash flows from operating, investing and financing activities as a measure of our ability to meet our cash needs or (c) any other measures of performance under FRS 102.

Our non-FRS 102 measures are defined by us as follows:

- We define "EBITDAR" as EBITDA plus rent expense.
- We define "rent expense" as the aggregate fees incurred for the period indicated pursuant to our property lease obligations.
- We define "EBITDA" as profit for the financial period plus tax on profit on ordinary activities, net interest payable and similar charges, exceptional administrative (expenses)/income, gain/(loss) on disposal of fixed assets, goodwill amortisation and depreciation and impairment of tangible assets.

- We define “EBITDA margin” as EBITDA divided by turnover.
- We define “Adjusted EBITDA” as EBITDA adjusted for the impact of restaurant pre-opening costs, sponsor monitoring fees, and extra days of trading. We define LTM performance as FY16 full year results.
- We define “Adjusted EBITDA margin” as Adjusted EBITDA divided by turnover.
- We define “new site capital expenditure” as the capital expenditures we incur in order to purchase and outfit a new restaurant in preparation for its opening.
- We define “refurbishment expenditure” as expansion capital expenditure in existing restaurants.
- We define “maintenance capital expenditure” as the capital expenditures we incur to maintain our restaurants.
- We define “other capital expenditure” as the capital expenditures we incur for overhead costs relating to our central kitchen and other centralised capital expenditures relating primarily to training and IT.
- We define “total capital expenditure” as the purchase of tangible fixed assets as reflected in our cash flow statements.
- We define “like-for-like sales growth” as sales from our United Kingdom restaurants that traded for at least 17 full four-week periods. Restaurants are included on a rolling basis as each new restaurant is included in the like-for-like comparison once it has traded for 17 full four-week periods. Any week in which a restaurant did not have revenue and the preceding and following week are excluded both in the period considered and in the comparative period.
- We define “Underlying free cashflow” as adjusted EBITDA less maintenance capex plus/minus changes in net working capital (adjusted for one-off payments in both Year to date 2016 and Year to date 2015 that do not reflect underlying working capital patterns; principally refinancing).

**Mabel Mezzco Limited**

**Annual report and financial statements  
for the period ended 24 April 2016**

Registered number: 07556501

# Mabel Mezzco Limited

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# **Mabel Mezzco Limited**

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### **Registered Number**

07556501

# Mabel Mezzco Limited

## Strategic report for the period ended 24 April 2016

### Introduction

The directors present their Strategic report for the 52 week period ended 24 April 2016 (2015 - 52 weeks ended 26 April 2015).

The company acts as an intermediate holding company for the Mabel Topco Group ("the Group"), which operates a chain of Japanese style noodle bars, trading in the UK through Wagamama Limited, and in the USA through Wagamama Inc. The UK business also operates as a franchisor of the brand in all territories in which Wagamama trades outside of the UK and USA.

The principal strategic objective is to maximise the value of the Wagamama brand, the main drivers of which are expansion of the owned estate in the UK and internationally, whilst continuing to focus on maintaining Wagamama's highly differentiated offering and its profitability.

### Business review and future developments

The trading results for the period and the Group's financial position at the end of the period are shown in the attached financial statements on pages 9 and following. The directors have not recommended a dividend (2015: £454,136).

The Group continued with its expansionary activities during the period, with 10 restaurants opened and one closed in the UK. By the end of the period, the Group's estate had grown to 120 restaurants in the UK and 4 in the USA as well as 35 restaurants operated under franchise agreements.

The company has set up for growth and is expecting to open further managed restaurants in the UK and USA with additional franchise restaurants across the rest of the world.

We see the USA as a significant opportunity for Wagamama and we have already initiated our growth strategy with the acquisition of two leases in New York, one of which is under construction. We are actively exploring opportunities to work with a partner to drive growth in the USA.

### Key Performance Indicators (KPI)

The directors consider the following to be key indications of the performance of the Group, both financial and non-financial:

|                                                                                                                           | <b>24<br/>April 2016</b> | <b>26<br/>April 2015</b> |
|---------------------------------------------------------------------------------------------------------------------------|--------------------------|--------------------------|
|                                                                                                                           | <b>£'000</b>             | <b>£'000</b>             |
| <b>Turnover</b>                                                                                                           | <b>229,864</b>           | 193,292                  |
| Operating profit/(loss)                                                                                                   | 16,660                   | (126)                    |
| Earnings before interest, tax depreciation, amortisation, set-up costs and certain head-office costs ("adjusted EBITDA")* | <b>38,711</b>            | 30,236                   |
| Number of restaurants                                                                                                     | <b>124</b>               | 116                      |
| Average number of employees                                                                                               | <b>4,483</b>             | 3,865                    |

\*set-up costs of £2,709,000 (2015: £1,032,000) and certain head-office costs of £312,000 (2015 costs: £305,000).

Turnover grew by 19% and adjusted EBITDA by 25%. Restaurant EBITDA (being adjusted EBITDA before central costs) grew by 23%. Operating profit/(loss) grew from (£126,000) to £16,660,000 as a result of trading performance and a significant reduction in exceptional costs compared to the previous period.

The directors see considerable potential for continuing expansion of the business, both in the UK and USA and will continue to follow the growth strategy.

# Mabel Mezzco Limited

## Strategic report for the period ended 24 April 2016 (continued)

### Principal risks and uncertainties

#### *Brexit*

Brexit has brought new uncertainty to the UK market as a whole, which may well impact our underlying sales. We have fixed price contracts in place for most of our ingredient and distribution costs for at least the financial year and in many cases beyond this.

It is unclear at this stage what further impact Brexit will have on our labour availability, underlying costs, and our international costs and revenues.

Management is alert to and continuously reviewing all potential risks and formulating its responses at the appropriate time. The business is robustly financed and feels confident in its ability to identify opportunities and manage through the economic challenges.

#### *UK Economy*

As a consumer facing business, any risks to the UK economy as a whole and in particular to consumer spending could impact the overall performance of the Group. However the brand is relatively well positioned as a result of the overall affordability of the Wagamama offering. Significant food and wage inflation are also risk factors, although the business can to a certain extent offset inflationary pressures through moderate menu price increases.

#### *Foreign exchange risk*

The Group's principal operating segment relates to the UK restaurant business, with the Group's US restaurant business not exposing the Group to significant foreign exchange risk. Employees and suppliers of the US business are predominantly paid in US dollars as a natural hedge against foreign exchange risk. Furthermore, the Group does not have significant assets or liabilities denominated in foreign currencies.

Accordingly the Group has not, to date, used any material financial instruments to mitigate its foreign exchange risk. The directors and UK management have however reviewed the situation with the planned expansion of the US restaurant business and have put certain FX contracts in place in the subsequent reporting period as part of an FX risk management strategy.

#### *Credit risk*

Trade receivables predominately arise from the Group's franchising business. The franchising business is immaterial to the Group's operations. Accordingly, the Group has no significant concentrations of credit risk. The Group has implemented policies that require appropriate credit checks on potential franchisees before sales are made.

Credit risk also arises on short-term bank deposits. Short-term bank deposits are executed only with A-rated authorised counter-parties based on ratings issued by the major rating agencies. Counter-party exposure positions are monitored regularly so that credit exposures to any one counter party are within predetermined limits. Overall, the Group considers that it is not exposed to a significant amount of credit risk.

#### *Liquidity risk*

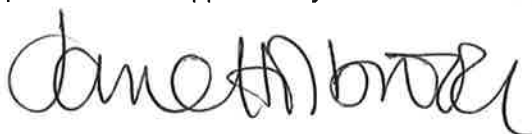
Prudent liquidity risk management implies maintaining sufficient cash and short-term deposits and the availability of funding through an adequate amount of committed credit facilities.

#### *Cash flow and fair value interest rate risk*

During the previous financial period, the Group reorganised its finances and where previously it was financed through a mixture of bank borrowings and loan notes, it is now financed through a mixture of a high yield bond (coupon 7.875%) and loan notes thereby reducing its overall cost of debt. These borrowings are in Sterling at fixed rates.

The Strategic report has been approved by the board and is signed on its behalf by

J S Holbrook  
Director  
14 July 2016



# **Mabel Mezzco Limited**

## **Directors' report for the period ended 24 April 2016**

The directors present their report and audited consolidated financial statements for the 52 week period ended 24 April 2016 (2015 - 52 weeks ended 26 April 2015).

### **Business review and future developments**

We have included our business review and discussion of future developments in the Strategic report on page 2.

### **Results and dividends**

The trading results for the period and the Group's financial position at the end of the period are shown in the attached financial statements on pages 9 and following. The directors have not recommended a dividend (2015: £454,136).

### **The directors**

The directors who served the company during the period and up to the date of signing were as follows:

P J Adams  
E Bellquist  
D Campbell  
M H Collins  
G M House (resigned 28/01/2016)  
P L Taylor  
J S Holbrook

### **Financial instruments**

The Group's treasury policies are designed to ensure that adequate financial resources are available for the development of the Group's businesses.

Borrowings are recognised initially at fair value, net of transaction costs incurred. Borrowings are consequently stated at amortised cost. Where the Group refinances its borrowings and such refinancing is substantially a new arrangement, unamortised issue costs relating to previous borrowings are accelerated to expense them in full by the date of refinancing. Such acceleration costs are treated as exceptional items.

### **Employees**

The average number of employees and their remuneration is set out in note 5 of the financial statements.

The Group gives full consideration to applications for employment from disabled persons where the requirements of the job can be adequately fulfilled by a disabled person. Where existing employees become disabled, it is the Group's policy wherever practicable to provide continuing employment under normal terms and conditions and to provide training and career development and promotion to disabled employees wherever appropriate.

During the period, the policy of providing employees with information about the Group has been continued through internal media methods in which employees have also been encouraged to present their suggestions and views on the Group's performance. Regular meetings are held between local management and employees to allow a free flow of information and ideas.

### **Financial risk management**

Please refer to the Strategic report on page 3 for further discussion on financial risk management.

# Mabel Mezzco Limited

## Directors' report for the period ended 24 April 2016 (continued)

### Statement of directors' responsibilities

The directors are responsible for preparing the Strategic Report, Directors' Report and the group and parent company financial statements (the "financial statements") in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial period. Under that law the directors have prepared the financial statements in accordance with United Kingdom Accounting Standards, comprising FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland", and applicable law (United Kingdom Generally Accepted Accounting Practice).

Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the group and the company and of the profit or loss of the group for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- state whether FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" has been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and the group and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

### Going concern

The financial statements have been prepared on a going concern basis as, after making appropriate enquiries and taking into account the strong trading performance of the underlying business and strong group cash flow, the Directors have a reasonable expectation that the company has adequate resources to continue in operational existence for the foreseeable future. In making this assessment the Directors have also taken into the consideration the repayment profile of the Group's debt (as set out in Note 19) with all debt falling due for repayment in more than two years but less than five years.

### Statement of disclosure of information to auditors

In accordance with Section 418, directors' reports shall include a statement, in the case of each director in office at the date the directors' report is approved, that:

- (a) so far as the director is aware, there is no relevant audit information of which the company's auditors are unaware; and
- (b) he has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

The Directors' report has been approved by the board and is signed on its behalf by



J S Holbrook  
Director

14 July 2016

Company registered number: 07556501

# **Mabel Mezzco Limited**

## **Independent auditors' report to the members of Mabel Mezzco Limited**

### **Report on the financial statements**

#### **Our opinion**

In our opinion, Mabel Mezzco Limited's group financial statements and company financial statements (the "financial statements"):

- give a true and fair view of the state of the group's and of the company's affairs as at 24 April 2016 and of the group's profit and cash flows for the 52 week period (the "period") then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### **What we have audited**

The financial statements, included within the Annual Report, comprise:

- the Group and Company balance sheet as at 24 April 2016;
- the Group profit and loss account and the Group statement of comprehensive income for the period then ended;
- the Group cash flow statement and the notes to the Group cash flow statement for the period then ended;
- the Group and Company statement of changes in equity for the period then ended; and
- the notes to the financial statements, which include a summary of significant accounting policies and other explanatory information.

The financial reporting framework that has been applied in the preparation of the financial statements is United Kingdom Accounting Standards, comprising FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland", and applicable law (United Kingdom Generally Accepted Accounting Practice).

In applying the financial reporting framework, the directors have made a number of subjective judgements, for example in respect of significant accounting estimates. In making such estimates, they have made assumptions and considered future events.

#### **Opinion on other matter prescribed by the Companies Act 2006**

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Strategic Report and the Directors' Report for the financial period for which the financial statements are prepared is consistent with the financial statements;
- the Strategic Report and the Directors' Report have been prepared in accordance with applicable legal requirements.

In addition, in light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we are required to report if we have identified any material misstatements in the Strategic Report and the Directors' Report. We have nothing to report in this respect.

## **Mabel Mezzco Limited**

# **Independent auditors' report to the members of Mabel Mezzco Limited (continued)**

## **Other matters on which we are required to report by exception**

### **Adequacy of accounting records and information and explanations received**

Under the Companies Act 2006 we are required to report to you if, in our opinion:

- we have not received all the information and explanations we require for our audit; or
- adequate accounting records have not been kept by the company, or returns adequate for our audit have not been received from branches not visited by us; or
- the company financial statements are not in agreement with the accounting records and returns.

We have no exceptions to report arising from this responsibility.

### **Directors' remuneration**

Under the Companies Act 2006 we are required to report to you if, in our opinion, certain disclosures of directors' remuneration specified by law are not made. We have no exceptions to report arising from this responsibility.

## **Responsibilities for the financial statements and the audit**

### **Our responsibilities and those of the directors**

As explained more fully in the Statement of directors' responsibilities set out on page 5, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view.

Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland) ("ISAs (UK & Ireland)"). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

This report, including the opinions, has been prepared for and only for the company's members as a body in accordance with Chapter 3 of Part 16 of the Companies Act 2006 and for no other purpose. We do not, in giving these opinions, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

### **What an audit of financial statements involves**

We conducted our audit in accordance with ISAs (UK & Ireland). An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of:

- whether the accounting policies are appropriate to the group's and the company's circumstances and have been consistently applied and adequately disclosed;
- the reasonableness of significant accounting estimates made by the directors; and
- the overall presentation of the financial statements.


We primarily focus our work in these areas by assessing the directors' judgements against available evidence, forming our own judgements, and evaluating the disclosures in the financial statements.

## **Mabel Mezzco Limited**

### **Independent auditors' report to the members of Mabel Mezzco Limited (continued)**

We test and examine information, using sampling and other auditing techniques, to the extent we consider necessary to provide a reasonable basis for us to draw conclusions. We obtain audit evidence through testing the effectiveness of controls, substantive procedures or a combination of both.

In addition, we read all the financial and non-financial information in the Annual Report to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report. With respect to the Strategic Report and Directors' Report, we consider whether those reports include the disclosures required by applicable legal requirements.



Julian Jenkins (Senior Statutory Auditor)  
for and on behalf of PricewaterhouseCoopers LLP  
Chartered Accountants and Statutory Auditors  
London  
14 July 2016

# Mabel Mezzco Limited

## Group profit and loss account for the period ended 24 April 2016

|                                                                   | Note | Period<br>ended 24<br>April 2016 | Period<br>ended 26<br>April 2015 |
|-------------------------------------------------------------------|------|----------------------------------|----------------------------------|
|                                                                   |      | £'000                            | £'000                            |
| <b>Turnover</b>                                                   | 3    | <b>229,864</b>                   | 193,292                          |
| Cost of sales                                                     |      | <b>(126,986)</b>                 | (107,073)                        |
| <b>Gross profit</b>                                               |      | <b>102,878</b>                   | 86,219                           |
| Administrative expenses before exceptional items                  |      | <b>(85,151)</b>                  | (75,309)                         |
| Exceptional administrative expenses                               | 4    | <b>(1,067)</b>                   | (11,036)                         |
| Administrative expenses                                           |      | <b>(86,218)</b>                  | (86,345)                         |
| <b>Operating profit/(loss)</b>                                    | 4    | <b>16,660</b>                    | (126)                            |
| Interest receivable and similar income                            | 7    | <b>110</b>                       | 31                               |
| Interest payable and similar charges before exceptional items     | 8    | <b>(13,139)</b>                  | (15,006)                         |
| Exceptional charges                                               | 8    | <b>-</b>                         | (2,793)                          |
| Interest payable and similar charges                              | 8    | <b>(13,139)</b>                  | (17,799)                         |
| <b>Profit/(loss) on ordinary activities before taxation</b>       |      | <b>3,631</b>                     | (17,894)                         |
| Tax on profit/(loss) on ordinary activities                       | 9    | <b>(1,009)</b>                   | (1,603)                          |
| <b>Profit/(loss) for the financial period</b>                     | 24   | <b>2,622</b>                     | (19,497)                         |
| <b>Profit/(loss) for the financial period is attributable to:</b> |      |                                  |                                  |
| Owners of the parent                                              |      | <b>2,622</b>                     | (19,497)                         |
| Non-controlling interests                                         |      | <b>-</b>                         | -                                |
|                                                                   |      | <b>2,622</b>                     | (19,497)                         |

All of the activities of the Group are classed as continuing.

There are no material differences between the loss on ordinary activities before taxation and the loss for the period stated above and the historical cost equivalents.

The company has taken advantage of section 408 of the Companies Act 2006 not to publish its own profit and loss account.

## Mabel Mezzco Limited

### Group statement of comprehensive income for the period ended 24 April 2016

|                                                              |    | Period<br>ended 24<br>April 2016 | Period<br>ended 26<br>April 2015 |
|--------------------------------------------------------------|----|----------------------------------|----------------------------------|
|                                                              |    | £'000                            | £'000                            |
| Profit/(loss) for the financial period                       |    | 2,622                            | (19,497)                         |
| <b>Other comprehensive income:</b>                           |    |                                  |                                  |
| Foreign exchange differences arising on consolidation        | 24 | 113                              | 361                              |
| <b>Total comprehensive income/(expense) for the period</b>   |    | <b>2,735</b>                     | <b>(19,136)</b>                  |
| <b>Total comprehensive income/(expense) attributable to:</b> |    |                                  |                                  |
| Owners of the parent                                         |    | 2,735                            | (19,136)                         |
| Non-controlling interests                                    |    | -                                | -                                |
|                                                              |    | <b>2,735</b>                     | <b>(19,136)</b>                  |

# Mabel Mezzco Limited

## Group balance sheet as at 24 April 2016

|                                                                | Note | 24<br>April 2016<br>£'000 | 26<br>April 2015<br>£'000 |
|----------------------------------------------------------------|------|---------------------------|---------------------------|
| <b>Fixed assets</b>                                            |      |                           |                           |
| Intangible assets                                              | 12   | 136,535                   | 145,651                   |
| Tangible assets                                                | 14   | 79,427                    | 69,944                    |
|                                                                |      | <b>215,962</b>            | <b>215,595</b>            |
| <b>Current assets</b>                                          |      |                           |                           |
| Stocks                                                         | 15   | 1,400                     | 1,038                     |
| Debtors                                                        | 16   | 7,707                     | 6,297                     |
| Cash at bank and in hand                                       |      | 35,472                    | 28,666                    |
|                                                                |      | <b>44,579</b>             | <b>36,001</b>             |
| <b>Creditors: amounts falling due within one year</b>          | 17   | <b>(46,592)</b>           | <b>(41,022)</b>           |
| <b>Net current liabilities</b>                                 |      | <b>(2,013)</b>            | <b>(5,021)</b>            |
| <b>Total assets less current liabilities</b>                   |      | <b>213,949</b>            | <b>210,574</b>            |
| <b>Creditors: amounts falling due after more than one year</b> | 18   | <b>(145,804)</b>          | <b>(144,582)</b>          |
|                                                                |      | <b>68,145</b>             | <b>65,992</b>             |
| <b>Provisions for liabilities</b>                              | 21   | <b>(6,200)</b>            | <b>(6,782)</b>            |
| <b>Net assets</b>                                              |      | <b>61,945</b>             | <b>59,210</b>             |
| <b>Capital and reserves</b>                                    |      |                           |                           |
| Called up share capital                                        | 23   | 20,000                    | 20,000                    |
| Profit and loss account                                        | 24   | 41,945                    | 39,210                    |
| <b>Total shareholders' funds</b>                               |      | <b>61,945</b>             | <b>59,210</b>             |

The financial statements on pages 9 to 39 were approved by the board of directors on 14 July 2016 and signed on its behalf by:



J S Holbrook  
Director

# Mabel Mezzco Limited

## Company balance sheet as at 24 April 2016

|                                                       | Note | 24<br>April 2016<br>£'000 | 26<br>April 2015<br>£'000 |
|-------------------------------------------------------|------|---------------------------|---------------------------|
| <b>Fixed assets</b>                                   |      |                           |                           |
| Investments                                           | 13   | 123,137                   | 123,137                   |
| <b>Current assets</b>                                 |      |                           |                           |
| Debtors                                               | 16   | -                         | -                         |
|                                                       |      | -                         | -                         |
| <b>Creditors: amounts falling due within one year</b> | 17   | (24)                      | (54)                      |
| <b>Net current liabilities</b>                        |      | (24)                      | (54)                      |
| <b>Total assets less current liabilities</b>          |      | 123,113                   | 123,083                   |
| <b>Net assets</b>                                     |      | 123,113                   | 123,083                   |
| <b>Capital and reserves</b>                           |      |                           |                           |
| Called up share capital                               | 23   | 20,000                    | 20,000                    |
| Profit and loss account                               | 24   | 103,113                   | 103,083                   |
| <b>Total shareholders' funds</b>                      |      | 123,113                   | 123,083                   |

The financial statements on pages 9 to 39 were approved by the board of directors on 14 July 2016 and signed on its behalf by:



J S Holbrook

Director

Company registered number: 07556501

# Mabel Mezzco Limited

## Group statement of changes in equity for the period ended 24 April 2016

|                                                                     | Called up<br>share<br>capital | Profit and<br>loss<br>account | Total<br>shareholders'<br>funds |
|---------------------------------------------------------------------|-------------------------------|-------------------------------|---------------------------------|
|                                                                     | £'000                         | £'000                         | £'000                           |
| Balance as at 28 April 2014                                         | 20,000                        | 58,801                        | 78,801                          |
| Loss for the financial period                                       | -                             | (19,497)                      | (19,497)                        |
| Other comprehensive income for the period                           | -                             | 361                           | 361                             |
| <b>Total comprehensive expense for the period</b>                   | -                             | <b>(19,136)</b>               | <b>(19,136)</b>                 |
| Dividends                                                           | -                             | (455)                         | (455)                           |
| <b>Total transactions with owners recognised directly in equity</b> | -                             | <b>(455)</b>                  | <b>(455)</b>                    |
| <b>Balance as at 26 April 2015</b>                                  | <b>20,000</b>                 | <b>39,210</b>                 | <b>59,210</b>                   |

|                                                                     | Called up<br>share<br>capital | Profit and<br>loss<br>account | Total<br>shareholders'<br>funds |
|---------------------------------------------------------------------|-------------------------------|-------------------------------|---------------------------------|
|                                                                     | £'000                         | £'000                         | £'000                           |
| Balance as at 27 April 2015                                         | 20,000                        | 39,210                        | 59,210                          |
| Profit for the financial period                                     | -                             | 2,622                         | 2,622                           |
| Other comprehensive income for the period                           | -                             | 113                           | 113                             |
| <b>Total comprehensive income for the period</b>                    | -                             | <b>2,735</b>                  | <b>2,735</b>                    |
| Dividends                                                           | -                             | -                             | -                               |
| <b>Total transactions with owners recognised directly in equity</b> | -                             | -                             | -                               |
| <b>Balance as at 24 April 2016</b>                                  | <b>20,000</b>                 | <b>41,945</b>                 | <b>61,945</b>                   |

# Mabel Mezzco Limited

## Company statement of changes in equity for the period ended 24 April 2016

|                                                                     | Called up<br>share<br>capital | Profit and<br>loss<br>account | Total<br>shareholders'<br>funds |
|---------------------------------------------------------------------|-------------------------------|-------------------------------|---------------------------------|
|                                                                     | £'000                         | £'000                         | £'000                           |
| Balance as at 28 April 2014                                         | 20,000                        | 102,653                       | 122,653                         |
| Profit for the financial period                                     | -                             | 430                           | 430                             |
| Other comprehensive income for the period                           | -                             | -                             | -                               |
| <b>Total comprehensive income for the period</b>                    | -                             | <b>430</b>                    | <b>430</b>                      |
| Dividends                                                           | -                             | -                             | -                               |
| <b>Total transactions with owners recognised directly in equity</b> | -                             | -                             | -                               |
| <b>Balance as at 26 April 2015</b>                                  | <b>20,000</b>                 | <b>103,083</b>                | <b>123,083</b>                  |

|                                                                     | Called up<br>share<br>capital | Profit and<br>loss<br>account | Total<br>shareholders'<br>funds |
|---------------------------------------------------------------------|-------------------------------|-------------------------------|---------------------------------|
|                                                                     | £'000                         | £'000                         | £'000                           |
| Balance as at 27 April 2015                                         | 20,000                        | 103,083                       | 123,083                         |
| Profit for the financial period                                     | -                             | 30                            | 30                              |
| Other comprehensive income for the period                           | -                             | -                             | -                               |
| <b>Total comprehensive income for the period</b>                    | -                             | <b>30</b>                     | <b>30</b>                       |
| Dividends                                                           | -                             | -                             | -                               |
| <b>Total transactions with owners recognised directly in equity</b> | -                             | -                             | -                               |
| <b>Balance as at 24 April 2016</b>                                  | <b>20,000</b>                 | <b>103,113</b>                | <b>123,113</b>                  |

# Mabel Mezzco Limited

## Group cash flow statement for the period ended 24 April 2016

|                                                           | Note | Period<br>ended 24<br>April 2016 | Period<br>ended 26<br>April 2015 |
|-----------------------------------------------------------|------|----------------------------------|----------------------------------|
|                                                           |      | £'000                            | £'000                            |
| <b>Net cash inflow from operating activities</b>          | (a)  | <b>36,837</b>                    | 34,068                           |
| Taxation                                                  |      | (509)                            | (19)                             |
| <b>Net cash generated from operating activities</b>       |      | <b>36,328</b>                    | 34,049                           |
| <b>Cash flow from investing activities</b>                |      |                                  |                                  |
| Interest received                                         |      | 110                              | 31                               |
| Proceeds from disposal of tangible fixed assets           |      | -                                | -                                |
| Payments to acquire tangible fixed assets                 |      | (17,505)                         | (12,355)                         |
| <b>Net cash used in investing activities</b>              |      | <b>(17,395)</b>                  | (12,324)                         |
| <b>Cash flow from financing activities</b>                |      |                                  |                                  |
| Interest paid                                             |      | (12,126)                         | (5,141)                          |
| Expenses paid in connection with issue of debt            |      | -                                | (5,697)                          |
| New bond                                                  |      | -                                | 150,000                          |
| Repayment of bank loan                                    |      | -                                | (88,858)                         |
| Repayment of loan notes                                   |      | -                                | (55,614)                         |
| <b>Net cash used in financing activities</b>              |      | <b>(12,126)</b>                  | (5,310)                          |
| <b>Net increase in cash and cash equivalents</b>          |      | <b>6,807</b>                     | 16,415                           |
| Cash and cash equivalents at the beginning of the period  |      | 28,666                           | 12,241                           |
| Exchange adjustments                                      |      | (1)                              | 10                               |
| <b>Cash and cash equivalents at the end of the period</b> |      | <b>35,472</b>                    | 28,666                           |

The notes on pages 18 to 39 form part of these financial statements.

## Mabel Mezzco Limited

### Group cash flow statement for the period ended 24 April 2016 (continued)

|                                               | Period<br>ended 24<br>April 2016 | Period<br>ended 26<br>April 2015 |
|-----------------------------------------------|----------------------------------|----------------------------------|
|                                               | £'000                            | £'000                            |
| <b>Cash and cash equivalents consists of:</b> |                                  |                                  |
| Cash at bank and in hand                      | 35,472                           | 28,666                           |
| Short term deposits                           | -                                | -                                |
| <b>Cash and cash equivalents</b>              | <b>35,472</b>                    | <b>28,666</b>                    |

### Notes to the Group cash flow statement for the period ended 24 April 2016

#### (a) Reconciliation of operating profit/(loss) to net cash inflow from operating activities

|                                                      | Period<br>ended 24<br>April 2016 | Period<br>ended 26<br>April 2015 |
|------------------------------------------------------|----------------------------------|----------------------------------|
|                                                      | £'000                            | £'000                            |
| Operating profit/(loss)                              | 16,660                           | (126)                            |
| Amortisation                                         | 9,116                            | 9,116                            |
| Depreciation                                         | 8,626                            | 8,899                            |
| Impairment                                           | -                                | 5,915                            |
| Loss on disposal of fixed assets                     | -                                | 1,310                            |
| (Increase)/decrease in stocks                        | (359)                            | 61                               |
| (Increase)/decrease in debtors                       | (1,143)                          | 265                              |
| Increase in creditors                                | 4,416                            | 5,779                            |
| Increase/(decrease) in provisions for onerous leases | (479)                            | 2,849                            |
| <b>Net cash inflow from operating activities</b>     | <b>36,837</b>                    | <b>34,068</b>                    |

## Mabel Mezzco Limited

### Notes to the Group cash flow statement for the period ended 24 April 2016 (continued)

#### (b) Analysis of changes in net debt

|                          | At 27<br>April<br>2015 | Cash<br>flows | Other non-<br>cash<br>changes | At 24<br>April<br>2016 |
|--------------------------|------------------------|---------------|-------------------------------|------------------------|
|                          | £'000                  | £'000         | £'000                         | £'000                  |
| Net cash:                |                        |               |                               |                        |
| Cash at bank and in hand | 28,666                 | 6,807         | (1)                           | <b>35,472</b>          |
| Debt:                    |                        |               |                               |                        |
| Debt due after 1 year    | (144,582)              | -             | (1,222)                       | <b>(145,804)</b>       |
| <b>Net debt</b>          | <b>(115,916)</b>       | <b>6,807</b>  | <b>(1,223)</b>                | <b>(110,332)</b>       |

#### (c) Non-cash changes

|                                 | Period<br>ended 24<br>April 2016 | Period<br>ended 26<br>April 2015 |
|---------------------------------|----------------------------------|----------------------------------|
|                                 | £'000                            | £'000                            |
| Currency translation            | (1)                              | 10                               |
| Amortisation of loan issue fees | (1,222)                          | (3,791)                          |
| Rolled up interest              | -                                | (6,491)                          |
|                                 | <b>(1,223)</b>                   | <b>(10,272)</b>                  |

# **Mabel Mezzco Limited**

## **Notes to the financial statements for the period ended 24 April 2016**

### **1 Accounting policies**

#### **General information**

Mabel Mezzco Limited is a private company and is incorporated and domiciled in the UK. The address of its registered office is 76 Wardour Street, London, W1F 0UR.

#### **Basis of accounting**

The financial statements have been prepared under the historical cost convention and in accordance with the United Kingdom Accounting Standards, including Financial Reporting Standard 102, "The Financial Reporting Standard applicable in the United Kingdom and the Republic of Ireland" and the Companies Act 2006.

This is the first period that the Group and Company have presented their results under FRS 102. The last financial statements prepared under the previous UK GAAP were for the period ended 26 April 2015. The date of transition to FRS 102 was 28 April 2014. Note 28 sets out the changes in accounting policies between UK GAAP as previously reported and FRS 102.

The financial statements are prepared for the period up to the Sunday closest to 30 April being 24 April 2016. The comparative numbers used in the financial statements are for the 52 week period ended 26 April 2015.

The financial statements have been prepared on a going concern basis. After making appropriate enquiries and taking into account the strong trading performance of the underlying business and strong group cash flow, the Directors have a reasonable expectation that the company has adequate resources to continue in operational existence for a period of at least 12 months from the date when the financial statements were authorised for issue.

The preparation of financial statements requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Group and Company accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the financial statements, are disclosed in note 2.

The principal accounting policies are set out below.

#### **Basis of consolidation**

The consolidated financial statements incorporate the financial statements of the Company and all Group undertakings. Where a subsidiary has different accounting policies to the Group, adjustments are made to those subsidiary financial statements to conform to Group accounting policies.

Acquisitions are accounted for under the purchase method and goodwill on consolidation is capitalised and amortised over its expected useful life. The results of companies acquired or disposed of are included in the Group profit and loss account after or up to the date that control passes respectively.

All intra-Group transactions, balances, income and expenses are eliminated on consolidation.

As a consolidated Group profit and loss account is published, a separate profit and loss account for the parent company is omitted from the Group financial statements by virtue of section 408 of the Companies Act 2006.

#### **Related parties transactions**

The Company has taken advantage of the exemption provided by FRS 102 from disclosing transactions with Group companies on the basis that those companies are wholly owned and included in these consolidated financial statements.

# **Mabel Mezzco Limited**

## **Notes to the financial statements for the period ended 24 April 2016 (continued)**

### **1 Accounting policies (continued)**

#### **Turnover**

##### **a. Restaurant turnover**

The turnover shown in the profit and loss account represents the value of goods and services provided during the period, stated net of value added tax. Turnover is recognised on completion of the transaction with the customer.

##### **b. Franchise fees**

Franchise fees comprise on-going fees based on results of the franchisee and up front initial site and territory fees. Total revenue is accrued in line with performance once revenue can be reliably measured.

#### **Goodwill**

Purchased goodwill and that arising on consolidation is amortised through the profit and loss account over the directors' estimate of its useful life. If a subsidiary, associate or business is subsequently sold or closed, any goodwill arising on acquisition that has not been amortised through the profit and loss account is taken into account in determining the profit or loss on sale or closure.

The Group has elected not to apply the requirements of FRS 102 to business combinations occurring before the date of transition and no adjustment has been made to the carrying value of goodwill arising before that date.

#### **Amortisation**

Amortisation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful economic life of that asset as follows:

|                       |   |                |
|-----------------------|---|----------------|
| Goodwill              | – | up to 20 years |
| Trademarks / Licences | – | up to 20 years |

Where the Group is unable to make a reliable estimate of useful life, goodwill is amortised over a period not exceeding 5 years. Goodwill is assessed for impairment where there are indicators of impairment and any impairment is charged to the profit and loss.

#### **Tangible assets**

Tangible fixed assets are held at historical cost less accumulated depreciation. Historical cost includes the original purchase price of the asset and the costs attributable to bringing the asset to its working condition for its intended use. Depreciation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful economic life of that asset as follows:

|                                 |   |                              |
|---------------------------------|---|------------------------------|
| Leasehold property              | – | over the period of the lease |
| Restaurant and office equipment | – | over 3 to 10 years           |

The depreciation charge for the period is included within administrative expenses.

#### **Stocks**

Stocks are valued at the lower of cost and estimated selling price less cost to sell, after making due allowance for obsolete and slow moving items.

Cost is determined on the first-in, first-out method. Cost includes the purchase price, including taxes and duties and transport and handling directly attributable to bringing the inventory to its present location and condition.

# **Mabel Mezzco Limited**

## **Notes to the financial statements for the period ended 24 April 2016 (continued)**

### **1 Accounting policies (continued)**

#### **Operating lease agreements**

Rentals applicable to operating leases where substantially all of the benefits and risks of ownership remain with the lessor are charged against profits on a straight-line basis over the period of the lease. Lease incentives are recognised on a straight line basis over the period of the lease.

The Group has taken advantage of the exemption in respect of lease incentives on leases in existence on the date of transition to FRS 102 (28 April 2014) and continues to credit such lease incentives to the profit and loss account over the period to the first review date on which the rent is adjusted to market rates.

#### **Onerous leases**

Where EBITDA results of individual restaurants suggest potential for onerous lease charges, future expected cash flow performance in those individual restaurants is reviewed and discounted at a rate of 10% over the remaining life of the lease and compared to the discounted committed rent payments for the remainder of the lease also discounted at 10%. Where there is a deficit between cash flow and committed rent then the net cost is recorded as an onerous lease charge.

#### **Pension costs**

The Group makes payments into the personal pension schemes of certain of its employees but does not operate any scheme itself.

#### **Deferred taxation**

Deferred taxation is provided on all timing differences, without discounting, calculated at the rate at which it is estimated that tax will be payable, except where otherwise required by accounting standards.

#### **Foreign currencies**

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of the transaction. All exchange differences are taken to the profit and loss account. Exchange differences arising from consolidation of foreign entities are recognised in other comprehensive income.

#### **Financial instruments**

Financial instruments are classified and accounted for, according to the substance of the contractual arrangement, as financial assets, financial liabilities or equity instruments. An equity instrument is any contract that evidences a residual interest in the assets of the company after deducting all of its liabilities.

##### *Financial assets*

Basic financial instruments, including trade and other receivables and cash and bank balances are initially recognised at transaction price and subsequently carried at amortised cost using the effective interest method.

##### *Financial liabilities*

Basic financial liabilities, including trade and other payables, loans from fellow Group companies and debt instruments are initially recognised at transaction price and subsequently carried at amortised cost using the effective interest method.

# **Mabel Mezzco Limited**

## **Notes to the financial statements for the period ended 24 April 2016 (continued)**

### **2 Critical accounting judgements and estimation uncertainty**

#### **(a) Critical judgements in applying the Group's accounting policies**

The Directors have not identified any critical accounting judgements in applying the Group's accounting policies.

#### **(b) Key accounting estimates and judgements**

The Group makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are addressed below.

##### *Impairment of assets and goodwill*

The Group considers whether its intangible assets, goodwill and tangible assets are impaired. Where an indication of impairment is identified, the determination of recoverable value requires estimation of future cash flows and selection of appropriate assumptions.

##### *Provisions*

Provision is made for onerous leases and impairment of tangible fixed assets. These provisions require management's best estimate of the timing and value of future cash flows in order to determine the value of the provision required.

# Mabel Mezzco Limited

## Notes to the financial statements for the period ended 24 April 2016 (continued)

### 3 Turnover

The turnover and operating profit/(loss) for the period was derived from the company's principal continuing activity which was carried out primarily in the UK.

### 4 Operating profit/(loss)

Operating profit/(loss) is stated after charging:

|                                                                                                                    | Period<br>ended 24<br>April 2016 | Period<br>ended 26<br>April 2015 |
|--------------------------------------------------------------------------------------------------------------------|----------------------------------|----------------------------------|
|                                                                                                                    | £'000                            | £'000                            |
| Amortisation                                                                                                       | 9,116                            | 9,116                            |
| Depreciation of owned fixed assets                                                                                 | 8,626                            | 8,899                            |
| Impairment – included in exceptional administrative expenses                                                       | -                                | 5,915                            |
| Foreign exchange differences                                                                                       |                                  | 3                                |
| Auditors' remuneration - as auditors                                                                               | 64                               | 62                               |
| - for taxation services                                                                                            | 177                              | 50                               |
| - for other services – included in exceptional administrative expenses                                             | 80                               | 575                              |
| Operating lease costs                                                                                              | 18,380                           | 15,611                           |
| Loss on disposal of fixed assets (of which nil included in exceptional administrative expenses (2015: £1,310,000)) | -                                | 1,310                            |
| Exceptional administrative expenses                                                                                | 1,067                            | 11,036                           |

Of the auditors' remuneration as auditors, £4,000 (2015: £4,000) related to the audit of Mabel Mezzco Limited and the consolidation, and £60,000 (2015: £58,000) related to the audit of subsidiary companies.

For the period ended 24 April 2016, the exceptional administrative expenses incurred comprise of expenditure relating to infrastructure development in readiness for the Group's USA expansion.

For the period ended 26 April 2015, the exceptional administrative expenses incurred principally comprise of insurance income received from the flooding of a restaurant in prior year (£340,000) impairment of £5,915,000, onerous lease provisions of £2,849,000, loss on disposal of assets £1,310,000 and professional fees in conjunction with the Group's review of re-financing options £1,302,000. The impairment and onerous lease provisions follow a review of the Group's estate and an updated view on the application of accounting policy.

# Mabel Mezzco Limited

## Notes to the financial statements for the period ended 24 April 2016 (continued)

### 5 Particulars of employees

The average monthly number of staff (including directors) employed by the Group during the financial period amounted to:

|                                | <b>24<br/>April 2016</b> | <b>26<br/>April 2015</b> |
|--------------------------------|--------------------------|--------------------------|
|                                | <b>Number</b>            | <b>Number</b>            |
| <b>Number of staff - total</b> | <b>4,483</b>             | <b>3,865</b>             |
| Restaurants                    | <b>4,373</b>             | <b>3,755</b>             |
| Head Office                    | <b>110</b>               | <b>110</b>               |

The aggregate payroll costs of the above were:

|                       | <b>Period<br/>ended 24<br/>April 2016</b> | <b>Period<br/>ended 26<br/>April 2015</b> |
|-----------------------|-------------------------------------------|-------------------------------------------|
|                       | <b>£'000</b>                              | <b>£'000</b>                              |
| Wages and salaries    | <b>77,845</b>                             | <b>63,442</b>                             |
| Social security costs | <b>5,617</b>                              | <b>4,657</b>                              |
| Other pension costs   | <b>663</b>                                | <b>545</b>                                |
|                       | <b>84,125</b>                             | <b>68,644</b>                             |

The Company has nil employees (2015: nil).

The Group contributes to the personal pensions schemes of certain of its employees. The pension cost charge represents contributions payable by the Group to the schemes and amounted to £663,000 (2015: £545,000).

# Mabel Mezzco Limited

## Notes to the financial statements for the period ended 24 April 2016

### 6 Directors' emoluments

|                                                                  | Period<br>ended 24<br>April 2016 | Period<br>ended 26<br>April 2015 |
|------------------------------------------------------------------|----------------------------------|----------------------------------|
|                                                                  | £'000                            | £'000                            |
| Emoluments                                                       | 1,544                            | 1,852                            |
| Value of company pension contributions to money purchase schemes | 96                               | 109                              |
| Compensation for loss of office                                  | 252                              | -                                |
|                                                                  | 1,892                            | 1,961                            |

Emoluments of highest paid director:

|                                                                  | Period<br>ended 24<br>April 2016 | Period<br>ended 26<br>April 2015 |
|------------------------------------------------------------------|----------------------------------|----------------------------------|
|                                                                  | £'000                            | £'000                            |
| Total emoluments (excluding pension contributions)               | 710                              | 841                              |
| Value of company pension contributions to money purchase schemes | 43                               | 42                               |
|                                                                  | 753                              | 883                              |

The number of directors to whom pension benefits are accruing at the period end is 2 (2015: 2).

No Directors (2015: none) received emoluments in respect of their services to the company.

### 7 Interest receivable and similar income

|                          | Period<br>ended 24<br>April 2016 | Period<br>ended 26<br>April 2015 |
|--------------------------|----------------------------------|----------------------------------|
|                          | £'000                            | £'000                            |
| Bank interest receivable | 110                              | 31                               |

# Mabel Mezzco Limited

## Notes to the financial statements for the period ended 24 April 2016

### 8 Interest payable and similar charges

|                                                              | Period<br>ended 24<br>April 2016 | Period<br>ended 26<br>April 2015 |
|--------------------------------------------------------------|----------------------------------|----------------------------------|
|                                                              | £'000                            | £'000                            |
| Interest payable on bank borrowing                           | 234                              | 4,639                            |
| Loan notes interest (note 19)                                | -                                | 6,491                            |
| Bond interest                                                | 11,780                           | 2,880                            |
| Amortisation of loan fees                                    | 1,125                            | 996                              |
| <b>Interest and similar charges before exceptional items</b> | <b>13,139</b>                    | <b>15,006</b>                    |
| Exceptional item                                             | -                                | 2,793                            |
| <b>Interest and similar charges</b>                          | <b>13,139</b>                    | <b>17,799</b>                    |

The issue costs associated with financing are amortised over the life of the instruments in accordance with FRS 102.

In 2015, the unamortised issue costs of the bank loans and mezzanine loan notes that were repaid on re-financing have been expensed as exceptional; £2,793,000.

# Mabel Mezzco Limited

## Notes to the financial statements for the period ended 24 April 2016 (continued)

### 9 Tax on profit/(loss) on ordinary activities

(a) Analysis of charge in the period

|                                                                              | Period<br>ended 24<br>April 2016 | Period<br>ended 26<br>April 2015 |
|------------------------------------------------------------------------------|----------------------------------|----------------------------------|
|                                                                              | £'000                            | £'000                            |
| <b>Current tax:</b>                                                          |                                  |                                  |
| UK Corporation tax based on the results for the period at 20% (2015: 20.93%) | 1,103                            | 1,165                            |
| Overseas corporation tax                                                     | 9                                | 19                               |
| <b>Total current tax</b>                                                     | <b>1,112</b>                     | <b>1,184</b>                     |
| <b>Deferred tax:</b>                                                         |                                  |                                  |
| Origination and reversal of timing differences – current period              | 186                              | 495                              |
| Origination and reversal of timing differences – prior period                | (123)                            | 599                              |
| Changes in tax rates and laws                                                | (166)                            | (675)                            |
| <b>Total deferred tax</b>                                                    | <b>(103)</b>                     | <b>419</b>                       |
| <b>Tax on profit/(loss) on ordinary activities</b>                           | <b>1,009</b>                     | <b>1,603</b>                     |

# Mabel Mezzco Limited

## Notes to the financial statements for the period ended 24 April 2016

### 9 Tax on profit/(loss) on ordinary activities (continued)

#### (b) Factors affecting total tax charge

The tax assessed on the profit/(loss) on ordinary activities before taxation for the period differs (2015: differs) from the standard rate of corporation tax in the UK of 20% (2015: 20.93%). The main rate of corporation tax was reduced from 21% to 20% from 1 April 2015.

|                                                                          | Period<br>ended 24<br>April 2016 | Period<br>ended 26<br>April 2015 |
|--------------------------------------------------------------------------|----------------------------------|----------------------------------|
|                                                                          | £'000                            | £'000                            |
| Profit/(loss) on ordinary activities before taxation                     | 3,631                            | (17,879)                         |
| Loss on ordinary activities multiplied by rate of tax 20% (2015: 20.93%) | 726                              | (3,742)                          |
| Effects of:                                                              |                                  |                                  |
| Expenses not deductible for taxation purposes                            | 1,700                            | 2,900                            |
| Group relief claimed                                                     | (720)                            | -                                |
| Differences in tax rates                                                 | (432)                            | (1,335)                          |
| Timing differences on fixed asset depreciation                           | -                                | 499                              |
| Tax losses not recognised                                                | 1,018                            | 3,338                            |
| Adjustment in respect of overseas tax                                    | -                                | 19                               |
| Re-measurement of deferred tax – change in UK tax rate                   | (166)                            | (675)                            |
| Adjustment to tax charge in respect of prior periods                     | (1,117)                          | 599                              |
| Total tax (note 9(a))                                                    | 1,009                            | 1,603                            |

The Group had unrecognised deferred tax assets of £4,451,000 (2015: £3,433,000) at the end of the period.

#### (c) Factors affecting future tax charges

No provision has been made for a deferred tax asset on the basis that there is insufficient evidence that the asset will be recoverable in the foreseeable future.

The re-measurement of deferred tax balances was the result of changes to the UK Corporation Tax system announced in the Finance Act 2015. These changes will reduce the main rate of tax to 19% from April 2017. Deferred tax expected to reverse in the year to 23 April 2017 have been measured using the effective rate that will apply in the UK for the period.

### 10 Loss attributable to members of the parent company

The profit for the financial period dealt with in the financial statements of the parent company was £29,836 (2015: £430,000).

### 11 Dividends

No dividends have been proposed or paid in respect of the period (2015: £454,136).

# Mabel Mezzco Limited

## Notes to the financial statements for the period ended 24 April 2016 (continued)

### 12 Intangible assets

| Group                           | Goodwill       | Trademarks | Total          |
|---------------------------------|----------------|------------|----------------|
|                                 | £'000          | £'000      | £'000          |
| <b>Cost</b>                     |                |            |                |
| As at 27 April 2015             | 181,989        | 228        | 182,217        |
| <b>As at 24 April 2016</b>      | <b>181,989</b> | <b>228</b> | <b>182,217</b> |
| <b>Accumulated amortisation</b> |                |            |                |
| At 27 April 2015                | 36,496         | 70         | 36,566         |
| Charge for the period           | 9,099          | 17         | 9,116          |
| <b>At 24 April 2016</b>         | <b>45,595</b>  | <b>87</b>  | <b>45,682</b>  |
| <b>Net book value</b>           |                |            |                |
| <b>At 24 April 2016</b>         | <b>136,394</b> | <b>141</b> | <b>136,535</b> |
| At 26 April 2015                | 145,493        | 158        | 145,651        |

### 13 Investments

| Company                 | Group companies |
|-------------------------|-----------------|
|                         | £'000           |
| <b>Cost</b>             |                 |
| At 27 April 2015        | 123,137         |
| <b>At 24 April 2016</b> | <b>123,137</b>  |
| <b>Net book value</b>   |                 |
| <b>At 24 April 2016</b> | <b>123,137</b>  |
| At 26 April 2015        | 123,137         |

## Mabel Mezzco Limited

### Notes to the financial statements for the period ended 24 April 2016 (continued)

#### 13 Investments (Continued)

The company owns 100% of the issued share capital of the companies listed below:

|                                               | Location          | Nature of business |
|-----------------------------------------------|-------------------|--------------------|
| Mabel Bidco Limited                           | England and Wales | Holding company    |
| Wagamama Finance Plc *                        | England and Wales | Holding company    |
| Ramen USA Limited*                            | England and Wales | Holding company    |
| Wagamama USA Holdings, Inc*                   | Delaware, USA     | Holding company    |
| Wagamama, Inc*                                | Delaware, USA     | Restaurant chain   |
| Wagamama USA 2015 LLC*                        | Delaware, USA     | Restaurant chain   |
| Wagamama NY 210 5th LLC*                      | Delaware, USA     | Lease company      |
| Wagamama Group Limited*                       | England and Wales | Holding company    |
| Wagamama Limited*                             | England and Wales | Restaurant chain   |
| Wagamama International (Franchising) Limited* | England and Wales | Dormant company    |

\* Indirectly owned

The Directors consider the value of the investments to be supported by their underlying assets.

# Mabel Mezzco Limited

## Notes to the financial statements for the year ended 24 April 2016 (continued)

### 14 Tangible assets

| Group                           | Leasehold<br>property | Restaurant<br>and office<br>equipment | Total          |
|---------------------------------|-----------------------|---------------------------------------|----------------|
|                                 | £'000                 | £'000                                 | £'000          |
| <b>Cost</b>                     |                       |                                       |                |
| At 27 April 2015                | 72,911                | 29,875                                | 102,786        |
| Additions                       | 10,848                | 7,249                                 | 18,097         |
| Disposals                       | (650)                 | (7,254)                               | (7,904)        |
| Foreign exchange difference     | 322                   | 89                                    | 411            |
| <b>At 24 April 2016</b>         | <b>83,431</b>         | <b>29,959</b>                         | <b>113,390</b> |
| <b>Accumulated depreciation</b> |                       |                                       |                |
| At 27 April 2015                | 19,203                | 13,639                                | 32,842         |
| Charge for the period           | 3,900                 | 4,726                                 | 8,626          |
| Impairment                      | -                     | -                                     | -              |
| Disposals                       | (650)                 | (7,254)                               | (7,904)        |
| Foreign exchange difference     | 312                   | 87                                    | 399            |
| <b>At 24 April 2016</b>         | <b>22,765</b>         | <b>11,198</b>                         | <b>33,963</b>  |
| <b>Net book value</b>           |                       |                                       |                |
| <b>At 24 April 2016</b>         | <b>60,666</b>         | <b>18,761</b>                         | <b>79,427</b>  |
| At 26 April 2015                | 53,708                | 16,236                                | 69,944         |

The company held no fixed assets. In 2015, impairment wrote certain assets down on a value in use basis using a 10% discount rate. This followed from a robust review of the Group's assets and the application of policy.

# Mabel Mezzco Limited

## Notes to the financial statements for the period ended 24 April 2016 (continued)

### 15 Stocks

|                            | 24 April 2016 |         | 26 April 2015 |         |
|----------------------------|---------------|---------|---------------|---------|
|                            | Group         | Company | Group         | Company |
|                            | £'000         | £'000   | £'000         | £'000   |
| Food and other consumables | 1,178         | -       | 901           | -       |
| Merchandising              | 222           | -       | 137           | -       |
|                            | 1,400         | -       | 1,038         | -       |

The amount of inventories recognised as an expense during the period was £41,235,000 (2015:£35,613,000)

There is no significant difference between the replacement cost of the inventory and its carrying amount.

### 16 Debtors

|                               | 24 April 2016 |         | 26 April 2015 |         |
|-------------------------------|---------------|---------|---------------|---------|
|                               | Group         | Company | Group         | Company |
|                               | £'000         | £'000   | £'000         | £'000   |
| Trade debtors                 | 1,892         | -       | 1,312         | -       |
| Other debtors and prepayments | 5,815         | -       | 4,985         | -       |
|                               | 7,707         | -       | 6,297         | -       |

Group other debtors and prepayments includes rental deposits of £63,000 (2015: £116,000) which are receivable in more than one year.

# Mabel Mezzco Limited

## Notes to the financial statements for the period ended 24 April 2016 (continued)

### 17 Creditors: amounts falling due within one year

|                                    | 24 April 2016 |         | 26 April 2015 |         |
|------------------------------------|---------------|---------|---------------|---------|
|                                    | Group         | Company | Group         | Company |
|                                    | £'000         | £'000   | £'000         | £'000   |
| Trade creditors                    | 12,727        | -       | 11,869        | -       |
| Amounts owed to Group undertakings | 621           | -       | -             | -       |
| Other taxation and social security | 7,632         | -       | 6,920         | -       |
| Corporation tax                    | 2,229         | -       | 1,626         | -       |
| Other creditors                    | 4,606         | -       | 2,207         | -       |
| Accruals and deferred income       | 18,777        | 24      | 18,400        | 54      |
|                                    | 46,592        | 24      | 41,022        | 54      |

Interest is charged on amounts due to Group undertakings at a rate of 2.5% (2015: 2.5%) per annum.

### 18 Creditors: amounts falling due after more than one year

|                      | 24 April 2016 |         | 26 April 2015 |         |
|----------------------|---------------|---------|---------------|---------|
|                      | Group         | Company | Group         | Company |
|                      | £'000         | £'000   | £'000         | £'000   |
| Bond                 | 145,804       | -       | 144,582       | -       |
| Bank loans           | -             | -       | -             | -       |
| Secured loan notes   | -             | -       | -             | -       |
| Unsecured loan notes | -             | -       | -             | -       |
|                      | 145,804       | -       | 144,582       | -       |

The bond is shown net of unamortised loan issue costs of £4,196,000 (2015: £5,418,000).

# Mabel Mezzco Limited

## Notes to the financial statements for the period ended 24 April 2016 (continued)

### 19 Creditors - capital instruments

Creditors include finance capital which is due for repayment as follows:

|                                                     | 24 April 2016 |         | 26 April 2015 |         |
|-----------------------------------------------------|---------------|---------|---------------|---------|
|                                                     | Group         | Company | Group         | Company |
|                                                     | £'000         | £'000   | £'000         | £'000   |
| Amounts repayable:                                  |               |         |               |         |
| In one year or less or on demand                    | -             | -       | -             | -       |
| In more than one year but not more than two years   | -             | -       | -             | -       |
| In more than two years but not more than five years | 150,000       | -       | 150,000       | -       |
| In more than five years                             | -             | -       | -             | -       |
|                                                     | 150,000       | -       | 150,000       | -       |
| Unamortised loan issue expenses                     | (4,196)       | -       | (5,418)       | -       |
|                                                     | 145,804       | -       | 144,582       | -       |

The issue costs associated with the loans are amortised over the life of the loans in accordance with FRS 102.

In January 2015, the Group re-financed and raised £150,000,000 in a high yield bond. At the same time, the Group repaid its bank debt and secured loan notes.

Interest on the bond financing is at 7.875% and is payable semi-annually. Interest on the loan notes of £168,707,000 (2015: £153,060,000) ranges between 10% and 12% and compounds semi-annually. In November 2014, £19 million of interest accrued but unpaid was capitalised with the issue of D ordinary shares of £0.00001 each.

At the period end the Group had an undrawn revolver facility of £15,000,000 (2015: £15,000,000).

# Mabel Mezzco Limited

## Notes to the financial statements for the period ended 24 April 2016 (continued)

### 20 Financial Instruments

Mabel Mezzco Group funds its operations through finance raised by the issue of a high yield bond, listed on the Luxembourg Stock Exchange. At 24 April 2016, £150,000,000 of the high yield bond was due for repayment in more than 2 years but less than 5 years. The Group has not elected to adopt the fair value accounting requirements for financial instruments.

The Group and Company have the following financial instruments:

|                                                                       | 24 April 2016 |         | 26 April 2015 |         |
|-----------------------------------------------------------------------|---------------|---------|---------------|---------|
|                                                                       | Group         | Company | Group         | Company |
|                                                                       | £'000         | £'000   | £'000         | £'000   |
| Financial assets at fair value through profit and loss                | -             | -       | -             | -       |
| Financial assets that are debt instruments measured at amortised cost |               |         |               |         |
| - Trade receivables                                                   | 1,892         | -       | 1,312         | -       |
| - Other receivables                                                   | 1,253         | -       | 1,018         | -       |
| Financial liabilities measured at fair value through profit and loss  | -             | -       | -             | -       |
| Financial liabilities measured at amortised cost                      |               |         |               |         |
| - Bond                                                                | 145,804       | -       | 144,582       | -       |
| - Loan notes                                                          | -             | -       | -             | -       |
| - Trade creditors                                                     | 12,727        | -       | 11,869        | -       |
| - Accruals                                                            | 18,777        | 24      | 18,400        | 54      |
| - Other creditors                                                     | 4,606         | -       | 2,207         | -       |
| - Amounts owed to Group undertakings                                  | 621           | -       | -             | -       |

# Mabel Mezzco Limited

## Notes to the financial statements for the period ended 24 April 2016 (continued)

### 21 Provisions for liabilities

|                            | <b>Onerous<br/>Lease</b> | <b>Deferred<br/>Tax</b> | <b>Total</b> |
|----------------------------|--------------------------|-------------------------|--------------|
|                            | <b>£'000</b>             | <b>£'000</b>            | <b>£'000</b> |
| As at 26 April 2015        | 2,849                    | 3,933                   | 6,782        |
| Utilised during the period | (479)                    | (103)                   | (582)        |
| <b>As at 24 April 2016</b> | <b>2,370</b>             | <b>3,830</b>            | <b>6,200</b> |

#### Onerous leases

Where EBITDA results of individual restaurants suggest potential for onerous lease charges, future expected cash flow performance in those individual restaurants is reviewed and discounted at a rate of 10% over the remaining life of the lease and compared to the discounted committed rent payments for the remainder of the lease also discounted at 10%. Where there is a deficit between cash flow and committed rent then the net cost is recorded as an onerous lease charge.

#### Deferred taxation

The movement in the deferred taxation provision during the period was:

|                                        | <b>24 April 2016</b> |                | <b>26 April 2015</b> |                |
|----------------------------------------|----------------------|----------------|----------------------|----------------|
|                                        | <b>Group</b>         | <b>Company</b> | <b>Group</b>         | <b>Company</b> |
|                                        | <b>£'000</b>         | <b>£'000</b>   | <b>£'000</b>         | <b>£'000</b>   |
| Provision brought forward              | <b>3,933</b>         | -              | 3,514                | -              |
| Movement in provision – current period | <b>186</b>           | -              | 495                  | -              |
| Movement in provision – prior period   | <b>(123)</b>         | -              | 599                  | -              |
| Changes in tax rates and laws          | <b>(166)</b>         | -              | (675)                | -              |
| Provision carried forward              | <b>3,830</b>         | -              | 3,933                | -              |

The deferred tax provision represents capital allowances received in excess of depreciation

The Group had unrecognised deferred tax assets of £4,451,000 (2015: £3,433,000) at the end of the period. No provision has been made for a deferred tax asset on the basis that there is insufficient evidence that the asset will be recoverable in the foreseeable future.

# Mabel Mezzco Limited

## Notes to the financial statements for the period ended 24 April 2016 (continued)

### 22 Commitments under operating leases

The Group has the following future minimum lease payments under non-cancellable operating leases:

| Group                                             | Land and buildings        |                           |
|---------------------------------------------------|---------------------------|---------------------------|
|                                                   | 24<br>April 2016<br>£'000 | 26<br>April 2015<br>£'000 |
| Payments due:                                     |                           |                           |
| Not later than one year                           | 18,473                    | 15,747                    |
| Later than one year and not later than five years | 52,821                    | 47,266                    |
| Later than five years                             | 174,578                   | 171,867                   |
|                                                   | <b>245,872</b>            | <b>234,880</b>            |

At the period end the Group had £nil capital commitments (2015: £nil).

### 23 Called up share capital

|                                                          | 24<br>April 2016<br>£'000 | 26<br>April 2015<br>£'000 |
|----------------------------------------------------------|---------------------------|---------------------------|
| Allotted, called up and fully paid:                      |                           |                           |
| 20,000,001 (2015: 20,000,001) Ordinary shares of £1 each | 20,000                    | 20,000                    |

### 24 Reserves

| Group                             | Profit<br>and loss<br>account<br>£'000 |
|-----------------------------------|----------------------------------------|
| At 27 April 2015                  | 39,210                                 |
| Issue of share capital            | -                                      |
| Foreign currency translation gain | 113                                    |
| Profit for the financial period   | 2,622                                  |
| <b>Balance carried forward</b>    | <b>41,945</b>                          |

## Mabel Mezzco Limited

### Notes to the financial statements for the period ended 24 April 2016 (continued)

#### 24 Reserves (continued)

| Company                         | Profit<br>and loss<br>account |
|---------------------------------|-------------------------------|
|                                 | £'000                         |
| At 27 April 2015                | 103,083                       |
| Issue of share capital          | -                             |
| Profit for the financial period | 30                            |
| <b>Balance carried forward</b>  | <b>103,113</b>                |

#### 25 Guarantees and other commitments

Bank loans and other loans in the books of Group companies are secured over the assets of the Group. The amounts of these loans outstanding at the balance sheet date were as follows:

| Company              | 24<br>April 2016 |
|----------------------|------------------|
|                      | £'000            |
| Wagamama Finance Plc | 150,000          |

#### 26 Related parties

The company is also exempt under the terms of FRS 102 from disclosing related party transactions with entities that are part of the Mabel Mezzco Limited group.

During the period, transactions with Duke Street LLP and Hutton Collins LLP, related parties not wholly within the Group, amounted to £90,000 (2015: £120,000). The transactions were for the provision of services to the Group by non-executive board members and were carried out on an arm's length basis. The value of services provided in the period was £30,000 (2015: £30,000) and £60,000 (2015: £90,000) respectively. There were no balances outstanding at 24 April 2016 (2015: nil).

# Mabel Mezzco Limited

## Notes to the financial statements for the period ended 24 April 2016 (continued)

### 27 Ultimate parent undertaking

The Company's immediate parent company is Mabel Midco Limited.

These consolidated financial statements are the smallest Group in which Mabel Mezzco Limited and its subsidiaries are consolidated.

The Group, which is the largest Group in which the company is consolidated, headed by Mabel Topco Limited publishes consolidated financial statements which incorporate the results of the company and which are available from Companies House.

The Directors consider that there is no one ultimate controlling party of the Group.

A copy of these financial statements can be obtained through Companies House or by written request to company at the following address: The Secretary, 76 Wardour Street, London, W1F 0UR. Bondholders who have registered with the company's website may download a copy from the investor section of the company's website.

### 28 Transition to FRS 102

This is the first period that the Group and Company has presented its results under FRS 102. The last financial statements prepared under the previous UK GAAP were for the period ended 26 April 2015. The date of transition to FRS 102 was 28 April 2014.

Set out below are the changes in accounting policies which reconcile profit for the financial period ended 26 April 2015 and the total equity as at 28 April 2014 and 26 April 2015 between UK GAAP as previously reported and FRS 102.

| Loss for the financial period                          | Period<br>ended 26<br>April 2015 |
|--------------------------------------------------------|----------------------------------|
|                                                        | £'000                            |
| UK GAAP as previously reported                         | (18,982)                         |
| (A) Rent free period for operating leases              | (15)                             |
| <b>Total adjustment to loss before tax</b>             | <b>(15)</b>                      |
| (B) Deferred tax liability in respect of rollover gain | (500)                            |
| <b>Total adjustment to tax expense</b>                 | <b>(500)</b>                     |
| <b>FRS 102</b>                                         | <b>(19,497)</b>                  |

## Mabel Mezzco Limited

### Notes to the financial statements for the period ended 24 April 2016 (continued)

#### 28 Transition to FRS 102 (continued)

| Total equity                                   | Period<br>ended 26<br>April 2015 |
|------------------------------------------------|----------------------------------|
|                                                | £'000                            |
| UK GAAP as previously reported                 | 39,725                           |
| (A) Rent free period for operating leases      | (15)                             |
| (B) Deferred tax liability for rollover relief | (500)                            |
| FRS 102                                        | 39,210                           |

#### (A) Rent free period for operating leases

Under previous UK GAAP operating lease incentives, including rent free periods and capital contributions, were spread over the shorter of the lease period or the period to when the rental was set to a fair market rent. FRS 102 requires that such incentives be spread over the lease period.

The Group has taken advantage of the exemption for existing leases at the transition date to continue to recognise these lease incentives on the same basis as previous UK GAAP. Accordingly the FRS 102 accounting policy has been applied to new operating leases entered into since 28 April 2014 and the operating lease charge has increased by £15,000 for the period to 26 April 2015.

#### (B) Deferred tax on rollover gain

Under previous UK GAAP no deferred tax liability was recognised in respect of the rolled over gain on disposal of the Haymarket site on the basis that the Group had acquired replacement assets in excess of the value of the gain. FRS 102 requires that deferred tax is recognised in respect of the gain rolled over even when replacement assets are acquired. Accordingly a deferred tax liability to the value of £500,000 has been recognised in the period ended 26 April 2015.

#### Company

There were no adjustments to the Company's balance sheet at 28 April 2014 or 26 April 2015 on transition to FRS 102.