

# Mastering New Frontiers: Achieving Excellence in Home Health Staffing Solutions

When an established MSP partner set sights on expanding their services into home health, they confidently partnered with HealthCare Support (HCS), seeking our unmatched expertise to drive success in this important and expanding industry.

## The Challenge:

Building a program in a new care area requires intimate knowledge of the education and skills needed for success. In its pursuit of growth, this MSP partner was certain that HCS had the essential insight to back its new initiative and ensure its efficiency and effectiveness.

## The Results:

HealthCare Support excelled by providing top-tier home health clinicians, achieving an exceptional fill rate and garnering stellar ratings. HCS' proficiency enabled the MSP to meet and exceed its client's expectations, significantly enhancing its standing in a new market.

“HealthCare Support is a top-tier partner with exceptional Home Health knowledge, blending industry best practices with helpfulness and a friendly demeanor.

– MSP Program Manager

## Superior Hit Rate

HCS achieved a **6:1 Candidate Acceptance Rate**, outpacing the industry standard by 17:1. These recruiting efforts delivered higher quality resumes enabling successful placement and demonstrating our precision-focused candidate selection.



## Outstanding Score Card

HCS scored an impressive **3.8 on our scorecard**, surpassing other MSP vendors by more than a third compared to the average score of 2.8. This reflects HCS's commitment to quality and excellence in service.

**HealthCare**  
Support

AN INGENOVIS HEALTH COMPANY

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[HealthCareSupport.com](https://www.healthcaresupport.com)